

# immersion 2024

SEI Family Office Services



**ARCHWAY PLATFORM**

**Mastering report  
creation—and  
automating it, too.**



**immersion 2024**

# Your speakers today.



**Thomas Cantrell**  
Implementation Manager



**Chris Rose**  
Sales Director

# Agenda.

|    |  |
|----|--|
| 1. | Reporting refresher: The Archway Platform's reporting tools.                   |
| 2. | Reporting automation: Report batching and scheduling overview.                 |
| 3. | Tutorial: Report batching and scheduling configuration.                        |
| 4. | Use cases and scenarios: How to leverage report batches in your family office. |
| 5. | Reporting in practice.   |
| 6. | Additional resources.  |

**Mastering report creation—and automating it, too.**

# **Reporting refresher: The Archway Platform's reporting tools.**



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## Reporting refresher: The Archway Platform's reporting tools.



**Dashboards**



**Client Portal**



**Data Grid  
Customization**



**Queries**



**Standard  
Report Library**

**Mastering report creation—and automating it, too.**

# **Reporting automation: Report batching and scheduling overview.**



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# Reporting automation: Report batching and scheduling overview.

Report Batching and Scheduling is an **enterprise-level reporting tool** that allows users to **automate** the preparation, generation, and delivery of **reports** and **queries**.  
In 2023, Archway Platform users generated over **200,000 batches** which included **2.4 million reports**.

## Saves time.

Report packages can be pre-configured and pre-scheduled to run at a chosen frequency

## Ensures consistency.

Enables end-clients to receive the same set of reports on a recurring basis using the exact same parameters period over period

## Provides continuity.

Prevents the disruption of reporting operations in the event of staff departure



# Reporting automation: Report presentation and delivery options overview.

## Categories

Group similar Batches

## Delivery options

Email  
Document Manager  
FTP Server

## Presentation options

PDF or Excel  
Packaging  
File Name  
Table of Contents  
Logos

## Scheduling options

Daily  
Weekly  
Monthly  
Annually  
Custom (Specific Days,  
Months, and Times)

Add Schedule

Schedule Name  
Custom

Basics Schedule

Day(s) of Week

Monday  Tuesday  Wednesday  Thursday  Friday  Saturday  Sunday

Every Day  Every Weekday

Recur Every (Week(s))  
1

Day(s) of Month Last Day

Month Every Month

Save

**Mastering report creation—and automating it, too.**

# **Tutorial: Report batching and scheduling configuration.**



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**Mastering report creation—and automating it, too.**

**Use cases and scenarios: How to leverage report batches in your family office.**



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# Use cases and scenarios: Internal operations report batch ideas.

## Reconciliation process

- ❑ AP Payment Reconciliation
- ❑ Account Reconciliation
- ❑ Position Reconciliation
- ❑ Position Reconciliation Exception Worksheet

## Transactions

- ❑ General Ledger Transactions
- ❑ Portfolio Transactions
- ❑ Investor Activity

## Accounts payable

- ❑ Payment Register
- ❑ Bill Aging Detail
- ❑ Vendor Detail
- ❑ Bills Days to Payment

## Cash

- ❑ Cash Summary
- ❑ Statement of Cash Flows
- ❑ Cash Balances
- ❑ Cash Management Detail

# Use cases and scenarios: External client report batch ideas.

## Financials

- ▣ Balance Sheet
- ▣ Income Statement
- ▣ Portfolio Activity
- ▣ Portfolio Profit Comparison

## Exposure

- ▣ Ownership Exposure
- ▣ Asset Allocation
- ▣ Target to Actual
- ▣ Account Summary

## Accounts payable

- ▣ Cash Summary
- ▣ Bills by Item Type
- ▣ Vendor Detail
- ▣ Credit Card Activity


## Performance

- ▣ Performance Review
- ▣ Alternative Multiples
- ▣ Attribution
- ▣ Risk

# The use cases and scenario: External client report batch.




# The use cases and scenario: External client report batch.



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# The use cases and scenario: External client report batch.



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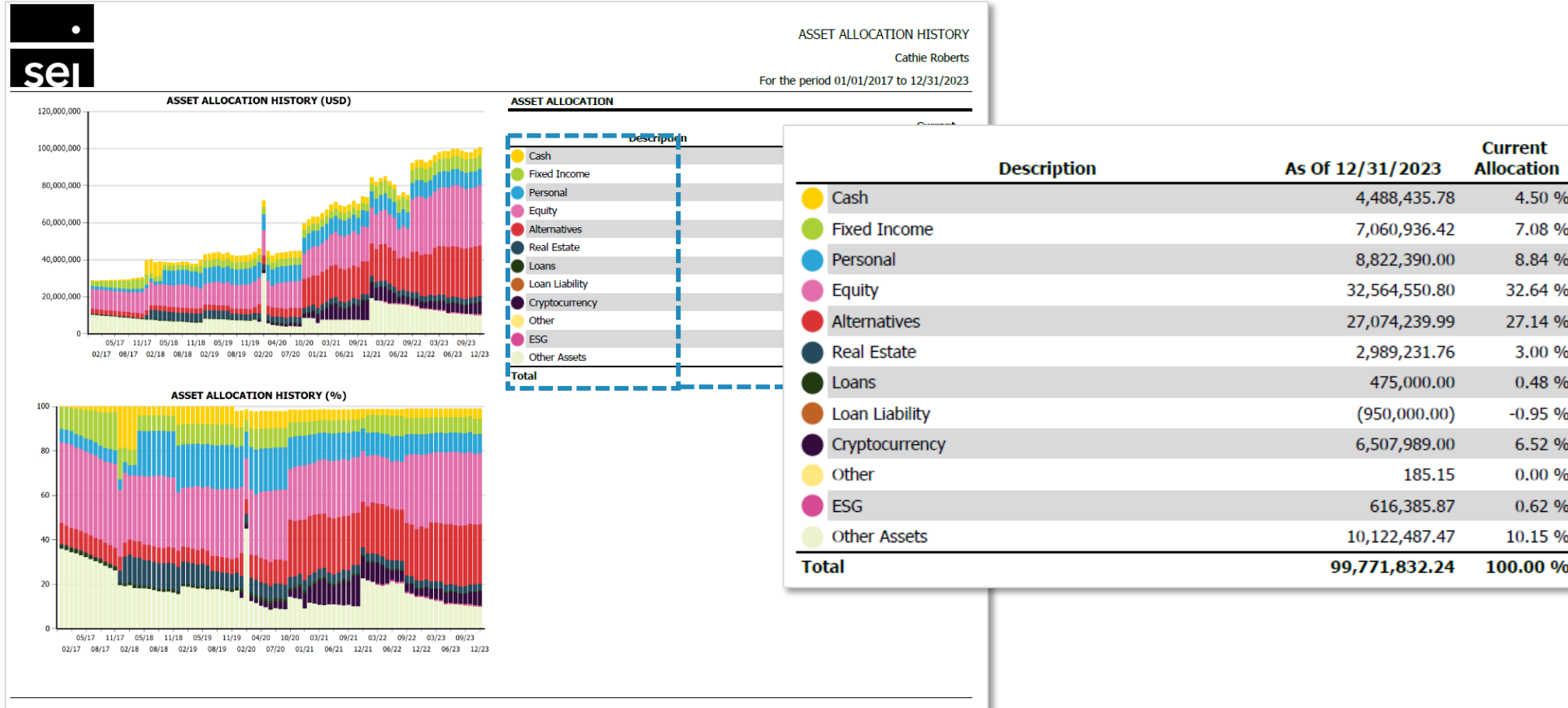
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Asset Allocation History .....

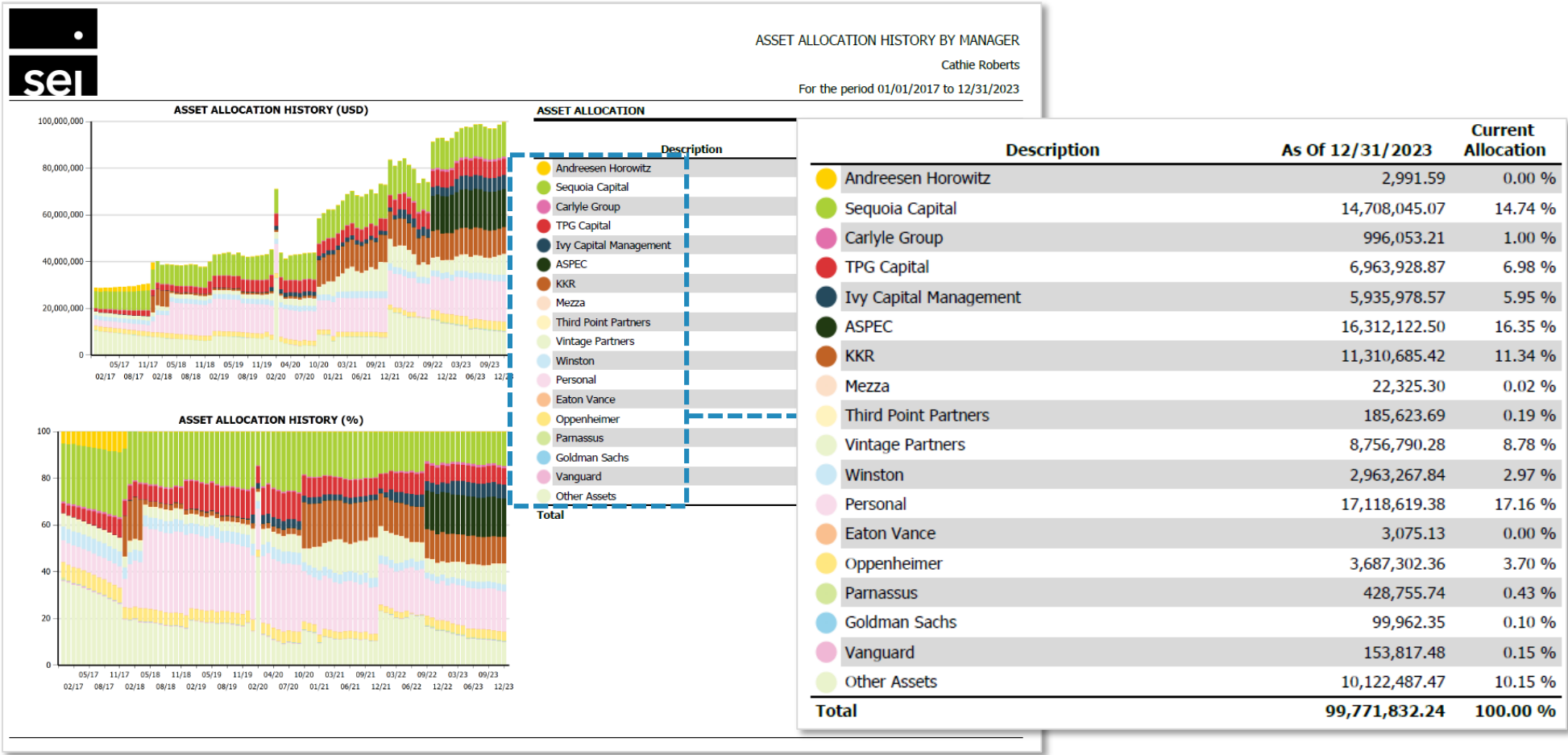
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# The use cases and scenario: External client report batch.



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# The use cases and scenario: External client report batch.



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**II. PERFORMANCE**.....

Entity Performance Excluding Personal And Alt. . . . .

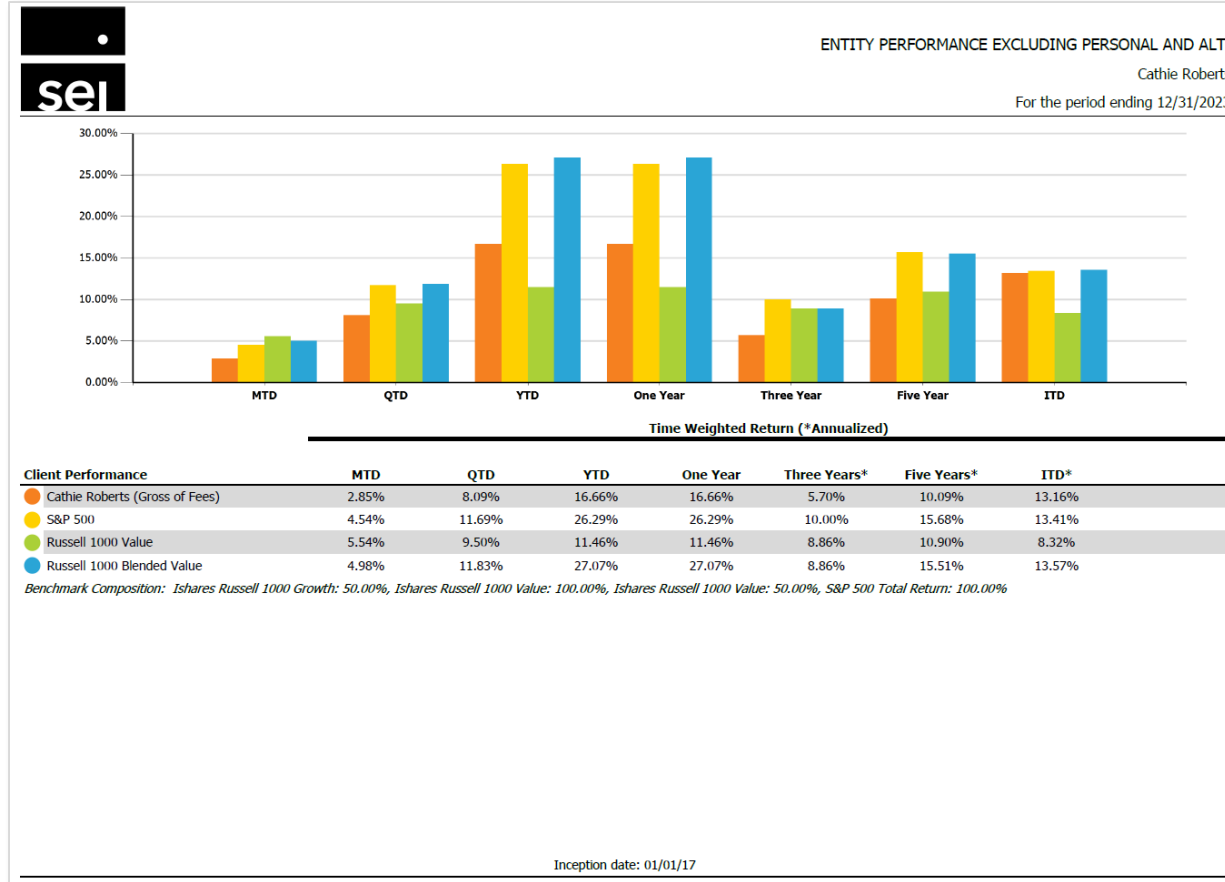
Client Performance Review By Manager . . . . .

Summary Performance by Asset Class . . . . .

Detail Performance by Asset Class . . . . .



# The use cases and scenario: External client report batch.



# The use cases and scenario: External client report batch.

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CLIENT PERFORMANCE REVIEW BY MANAGER  
Client Performance Review By Manager  
For the period 12/01/2023 to 12/31/2023


| Firm - Manager             | Market Value      |                   | Time Weighted Total Return (*Annualized) |              |               |               |              |               |            |                  |                   |
|----------------------------|-------------------|-------------------|--|--------------|---------------|---------------|--------------|---------------|------------|------------------|-------------------|
|                            | 11/30/2023        | 12/31/2023        | Period                                   | QTD          | YTD           | One Year      | Three Years* | Five Years*   | Ten Years* | ITD*             | Inception Date    |
| Andreesen Horowitz         | 2,992             | 2,992             | 0.00%                                    | 0.00%        | 0.00%         | 0.00%         | 0.00%        | 0.00%         | -          | 9.39%            | 01/01/2017        |
| Sequoia Capital            | 14,093,502        | 14,708,045        | 4.32%                                    | 10.93%       | 19.48%        | 19.48%        | 6.33%        | 10.61%        | -          | 9.66%            | 01/01/2017        |
| Carlyle Group              | 996,053           | 996,053           | 0.00%                                    | 0.00%        | 0.00%         | 0.00%         | 14.07%       | 8.21%         | -          | 5.80%            | 06/01/2010        |
| TPG Capital                | 6,963,929         | 6,963,929         | 0.17%                                    | 0.51%        | 2.33%         | 2.33%         | 1.60%        | 1.15%         | -          | 22.29%           | 01/01/2017        |
| Ivy Capital Management     | 5,940,672         | 5,935,979         | (0.08%)                                  | 0.18%        | 57.22%        | 57.22%        | 50.30%       | 39.95%        | -          | 27.15%           | 01/01/2017        |
| ASPEC                      | 16,312,123        | 16,312,123        | 0.00%                                    | (0.80%)      | 3.83%         | 3.83%         | 2.82%        | 1.68%         | -          | 1.39%            | 12/20/2017        |
| KKR                        | 11,309,874        | 11,310,685        | 0.01%                                    | (4.09%)      | (0.32%)       | (0.32%)       | (0.69%)      | 13.10%        | -          | 10.78%           | 12/01/2017        |
| Mezza                      | 18,016            | 22,325            | 23.87%                                   | 16.56%       | (21.86%)      | (21.86%)      | 13.78%       | -             | -          | 3.03%            | 03/30/2019        |
| Third Point Partners       | 322,507           | 185,624           | 2.92%                                    | 2.52%        | (3.70%)       | (3.70%)       | (2.31%)      | (2.01%)       | -          | (3.21%)          | 01/01/2017        |
| Vintage Partners           | 8,055,203         | 8,756,790         | 8.70%                                    | 34.50%       | 79.62%        | 79.62%        | 18.01%       | 30.25%        | -          | 21.13%           | 01/01/2017        |
| Winston                    | 2,866,626         | 2,963,268         | 3.35%                                    | 8.36%        | 13.46%        | 13.46%        | 5.27%        | 8.58%         | -          | 7.16%            | 01/01/2017        |
| Personal                   | 17,113,139        | 17,118,619        | 0.03%                                    | 0.03%        | 7.52%         | 7.52%         | 6.92%        | 2.26%         | -          | (100.00%)        | 09/01/2015        |
| Eaton Vance                | 3,048             | 3,075             | 0.90%                                    | 0.60%        | 4.14%         | 4.14%         | (2.37%)      | (1.43%)       | -          | (0.74%)          | 01/01/2017        |
| Oppenheimer                | 3,686,087         | 3,687,302         | 0.03%                                    | 0.07%        | 0.11%         | 0.11%         | (12.17%)     | (7.49%)       | -          | (5.33%)          | 06/01/2010        |
| Parnassus                  | 427,370           | 428,756           | 0.32%                                    | 0.44%        | 1.23%         | 1.23%         | 68.82%       | 36.89%        | -          | (3.06%)          | 06/01/2010        |
| Goldman Sachs              | 95,835            | 99,962            | 4.31%                                    | 5.97%        | (5.12%)       | (5.12%)       | (5.32%)      | (3.22%)       | -          | (2.77%)          | 01/01/2017        |
| Vanguard                   | 157,241           | 153,817           | (2.18%)                                  | (3.23%)      | (5.83%)       | (5.83%)       | (3.91%)      | (2.36%)       | -          | (1.40%)          | 01/01/2017        |
| Other Assets               | 10,185,113        | 10,122,487        | -  | -            | -             | -             | -            | -             | -          | -                | -                 |
| <b>Total Gross of Fees</b> | <b>98,549,327</b> | <b>99,771,832</b> | <b>1.59%</b>                             | <b>3.81%</b> | <b>13.29%</b> | <b>13.29%</b> | <b>7.53%</b> | <b>7.94%</b>  | -          | <b>(100.00%)</b> | <b>06/01/2010</b> |
| <i>Russell 1000 Value</i>  |                   |                   | <i>5.54%</i>                             | <i>9.50%</i> | <i>11.46%</i> | <i>11.46%</i> | <i>8.86%</i> | <i>10.90%</i> | -          | <i>6.94%</i>     |                   |

The italicized Inception to Date values are not annualized, as the Inception to Date period is less than one year.      Data for ITD return begins on a later date than the Inception Date

## Statements – Client Performance Review by Security Class

- Changed Report Name
- Grouped by Portfolio Class
- Collapsed Details

# The use cases and scenario: External client report batch.



SUMMARY PERFORMANCE BY ASSET CLASS  
Cathie Roberts  
For the period 12/01/2023 to 12/31/2023

| Asset Category   | Market Value      |                   | Time Weighted Total Return (* Annualized) |                |                |                |                |               |            |                 | Inception Date    |
|--|-------------------|-------------------|---|----------------|----------------|----------------|----------------|---------------|------------|-----------------|-------------------|
|  | 11/30/2023        | 12/31/2023        | Period                                    | QTD            | YTD            | One Year       | Three Years*   | Five Years*   | Ten Years* | ITD*            |                   |
| Cash   | 4,549,181         | 4,488,436         | 0.00%                                     | 0.00%          | 0.00%          | 0.00%          | 0.00%          | 0.00%         | -          | 0.01%           | 01/01/2017        |
| Fixed Income   | 7,062,903         | 7,060,936         | 0.13%                                     | 0.47%          | 2.20%          | 2.20%          | 1.69%          | 1.32%         | -          | 22.44%          | 01/01/2017        |
| <i>MSCI Emerging Markets</i>                             |                   |                   | <i>(7.85%)</i>                            | <i>(4.34%)</i> | <i>(2.60%)</i> | <i>(2.60%)</i> | <i>(8.80%)</i> | 1.22%         | -          | 3.19%           |                   |
| Personal   | 8,822,390         | 8,822,390         | 0.00%                                     | 0.00%          | 0.00%          | 0.00%          | 0.00%          | 0.06%         | -          | 1.71%           | 01/01/2017        |
| Equity   | 31,907,737        | 32,564,551        | 2.31%                                     | 5.41%          | 12.09%         | 12.09%         | 4.02%          | 9.05%         | -          | 8.13%           | 01/01/2017        |
| <i>S&amp;P 500</i>                                       |                   |                   | <i>4.54%</i>                              | <i>11.69%</i>  | <i>26.29%</i>  | <i>26.29%</i>  | <i>10.00%</i>  | <i>15.68%</i> | -          | <i>13.41%</i>   |                   |
| Alternatives   | 27,074,240        | 27,074,240        | 0.00%                                     | 0.00%          | 16.76%         | 16.76%         | 17.34%         | 18.67%        | -          | 13.69%          | 06/01/2010        |
| Real Estate  | 2,989,233         | 2,989,232         | 0.00%                                     | 0.00%          | 0.00%          | 0.00%          | 0.00%          | (8.80%)       | -          | 42.16%          | 01/01/2017        |
| Loans  | 475,000           | 475,000           | 0.00%                                     | 0.00%          | 0.00%          | 0.00%          | 0.00%          | 0.00%         | -          | 0.00%           | 01/01/2017        |
| Loan Liability   | (950,000)         | (950,000)         | 0.00%                                     | 0.00%          | 0.00%          | 0.00%          | 0.00%          | -             | -          | 0.00%           | 12/02/2019        |
| Cryptocurrency   | 5,823,835         | 6,507,989         | 11.75%                                    | 49.30%         | 127.59%        | 127.59%        | 21.39%         | -             | -          | 66.39%          | 01/01/2020        |
| <i>S&amp;P Cryptocurrency Broad Digital Market Index</i> |                   |                   | <i>0.00%</i>                              | <i>0.00%</i>   | <i>0.00%</i>   | <i>0.00%</i>   | <i>24.03%</i>  | -             | -          | <i>64.54%</i>   |                   |
| Other  | 185               | 185               | 0.00%                                     | -              | -              | -              | -              | -             | -          | <i>(99.96%)</i> | 10/05/2023        |
| ESG  | 609,509           | 616,386           | 1.13%                                     | 2.67%          | 3.06%          | 3.06%          | -              | -             | -          | (0.04%)         | 02/22/2022        |
| Other Assets   | 10,185,113        | 10,122,487        | -   | -              | -              | -              | -              | -             | -          | -               |                   |
| <b>Total Gross of Fees</b>                               | <b>98,549,327</b> | <b>99,771,832</b> | <b>1.59%</b>                              | <b>3.81%</b>   | <b>13.29%</b>  | <b>13.29%</b>  | <b>7.53%</b>   | <b>7.94%</b>  | -          | <b>10.91%</b>   | <b>06/01/2010</b> |
| <i>Russell 1000 Value</i>                                |                   |                   | <i>5.54%</i>                              | <i>9.50%</i>   | <i>11.46%</i>  | <i>11.46%</i>  | <i>8.86%</i>   | <i>10.90%</i> | -          | <i>8.31%</i>    |                   |

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## Statements – Client Performance Review by Security Class

- Changed Report Name
- Grouped by Security Class
- Collapsed Details

# The use cases and scenario: External client report batch.

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DETAIL PERFORMANCE BY ASSET CLASS  
Cathie Roberts  
For the period 12/01/2023 to 12/31/2023

| Asset Category  | Market Value      |                   | Time Weighted Total Return (*Annualized) |              |               |               |               |               |                  |                       |
|---|-------------------|-------------------|--|--------------|---------------|---------------|---------------|---------------|------------------|-----------------------|
|   | 11/30/2023        | 12/31/2023        | Period                                   | QTD          | YTD           | One Year      | Three Years*  | Five Years*   | ITD*             | Inception Date        |
| Portfolio - Personal Artwork                            | 2,250,000         | 2,250,000         | 0.00%                                    | 0.00%        | -             | -             | (0.95%)       | 0.90%         | 4/1/2018         |                       |
| <b>Equity</b>   | <b>32,619,186</b> | <b>33,169,751</b> | <b>2.03%</b>                             | <b>3.54%</b> | <b>8.97%</b>  | <b>8.97%</b>  | <b>5.45%</b>  | <b>10.23%</b> | <b>9.01%</b>     | <b>01/01/2017</b>     |
| <i>S&amp;P 500</i>                                      |                   |                   | 4.54%                                    | 11.69%       | 26.29%        | 26.29%        | 10.00%        | 15.68%        | 13.41%           |                       |
| AAPL - APPLE INC  | 778               | 789               | 1.36%                                    | 12.45%       | 47.63%        | 47.63%        | -             | -             | 8.86%            | 3/23/2022             |
| <i>S&amp;P 500 Total Return</i>                         |                   |                   | 4.54%                                    | 11.69%       | 26.29%        | 26.29%        | -             | -             | 4.91%            |                       |
| Portfolio - Contributed Equity - Ace 704(c)             | 3,510             | 3,557             | 1.30%                                    | 11.84%       | 45.02%        | 45.02%        | 12.74%        | 4.71%         | 2.43%            | 3/20/2018             |
| <i>Russell 1000 Growth</i>                              |                   |                   | 4.43%                                    | 14.16%       | 42.68%        | 42.68%        | 8.86%         | 19.49%        | 15.40%           |                       |
| Portfolio - Exact Science                               | 29,562            | 34,172            | 15.59%                                   | 8.44%        | 48.91%        | 48.91%        | (18.27%)      | -             | (9.35%)          | 1/1/2019              |
| Portfolio - Fidelity 4475                               | 3,713,875         | 3,707,604         | (0.17%)                                  | 0.04%        | 3.05%         | 3.05%         | 32.42%        | -             | 27.74%           | 2/1/2019              |
| Portfolio - Fidelity x7452                              | 18,016            | 22,325            | 23.87%                                   | 16.56%       | (21.86%)      | (21.86%)      | 13.78%        | -             | 3.03%            | 3/30/2019             |
| Portfolio - JPM 0114                                    | 275,567           | 167,019           | 2.92%                                    | 2.52%        | (3.70%)       | (3.70%)       | (2.30%)       | (2.00%)       | (3.21%)          | 1/1/2017              |
| Portfolio - JPM 2298                                    | 11,309,874        | 11,310,685        | 0.01%                                    | (4.09%)      | (0.32%)       | (0.32%)       | (0.69%)       | 13.10%        | 10.78%           | 12/1/2017             |
| <i>Custom Synthetic Blend</i>                           |                   |                   | 1.44%                                    | 7.68%        | 19.06%        | 19.06%        | 5.91%         | 12.71%        | 10.33%           |                       |
| Portfolio - JPM 4828                                    | 2,007,726         | 2,023,413         | 0.78%                                    | 4.63%        | 11.38%        | 11.38%        | 9.18%         | 7.10%         | 5.32%            | 1/1/2017              |
| <i>Custom Synthetic Blend</i>                           |                   |                   | 1.44%                                    | 7.68%        | 19.06%        | 19.06%        | 5.91%         | 12.71%        | 8.93%            |                       |
| Portfolio - JPM 8713                                    | 2,579,315         | 2,666,271         | 3.35%                                    | 8.36%        | 13.47%        | 13.47%        | 5.27%         | 8.59%         | 7.16%            | 1/1/2017              |
| <i>MSCI Emerging Markets</i>                            |                   |                   | (7.85%)                                  | (4.34%)      | (2.60%)       | (2.60%)       | (8.80%)       | 1.22%         | 3.19%            |                       |
| Portfolio - NT 9945                                     | 12,680,965        | 13,233,915        | 4.32%                                    | 10.93%       | 19.49%        | 19.49%        | 6.33%         | 10.61%        | 9.66%            | 1/1/2017              |
| <i>Russell 1000 Value</i>                               |                   |                   | 5.54%                                    | 9.50%        | 11.46%        | 11.46%        | 8.86%         | 10.90%        | 8.32%            |                       |
| <b>Alternatives</b>                                     | <b>10,366,382</b> | <b>10,366,622</b> | <b>0.00%</b>                             | <b>0.01%</b> | <b>13.37%</b> | <b>13.37%</b> | <b>32.98%</b> | <b>21.77%</b> | <b>(100.00%)</b> | <b>06/01/2010</b>     |
| Liverpool Investments L.P. - Liverpool Investments L.P. | 393,069           | 393,068           | 0.00%                                    | 0.00%        | 0.00%         | 0.00%         | 96.39%        | 49.89%        | 3.43%            | 6/1/2010 <sup>b</sup> |
| Newcastle Ventures, LLC - Newcastle Ventures, LLC       | 3,645,000         | 3,645,000         | 0.00%                                    | 0.00%        | 0.00%         | 0.00%         | (16.76%)      | (10.42%)      | (7.55%)          | 6/1/2010 <sup>b</sup> |
| Portfolio - ABC Hedge Fund                              | 34                | 34                | 0.00%                                    | 2.50%        | 10.10%        | 10.10%        | (72.88%)      | (32.13%)      | (28.61%)         | 4/1/2018              |
| Portfolio - Bain Capital X                              | 88,000            | 88,000            | 0.00%                                    | 0.00%        | 0.00%         | 0.00%         | (0.16%)       | (2.92%)       | 18.09%           | 4/15/2018             |

The italicized Inception to Date values are not annualized, as the Inception to Date period is less than one year. <sup>b</sup> Data for ITD return begins on a later date than the Inception Date

## Statements – Client Performance Review by Security Class

- Changed Report Name
- Grouped by Security Class
- Collapsed Portfolios

Portfolio - Fidelity 4475

Portfolio - Fidelity x7452

Portfolio - JPM 0114

Portfolio - JPM 2298

*Custom Synthetic Blend*

Portfolio - JPM 4828

*Custom Synthetic Blend*

Portfolio - JPM 8713

*MSCI Emerging Markets*

Portfolio - NT 9945

*Russell 1000 Value*

**Mastering report creation—and automating it, too.**

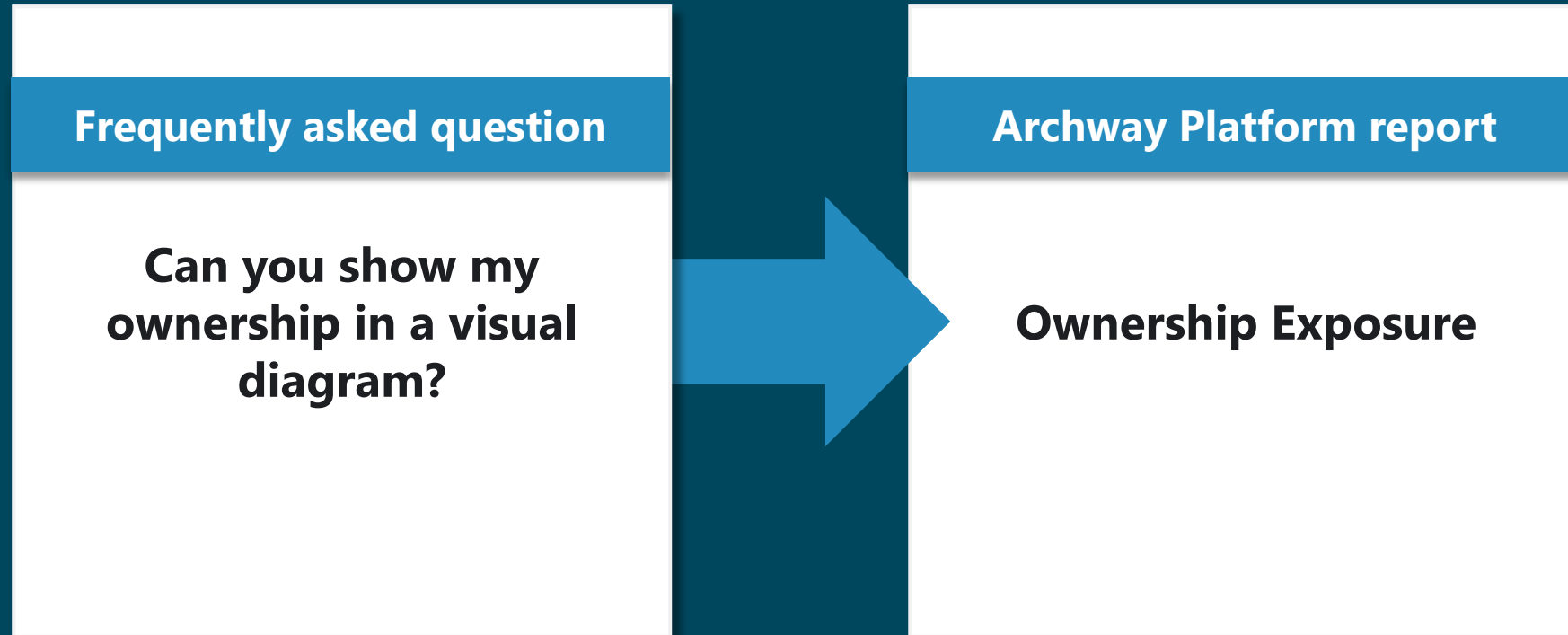
**Reporting in practice.**



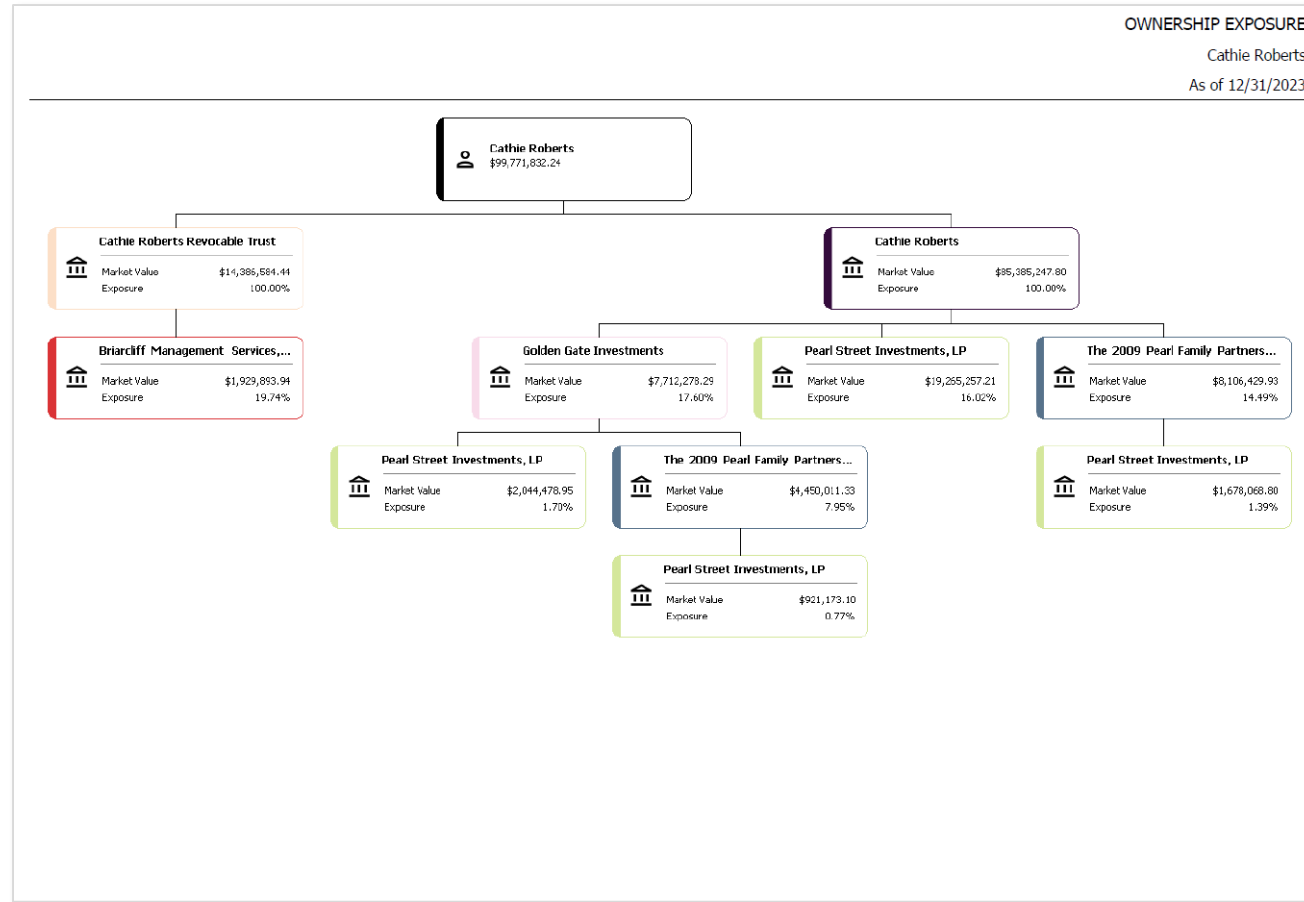
**immersion 2024**



# Reporting in practice: A visual representation of ownership.



# Reporting in practice: A visual representation of ownership.

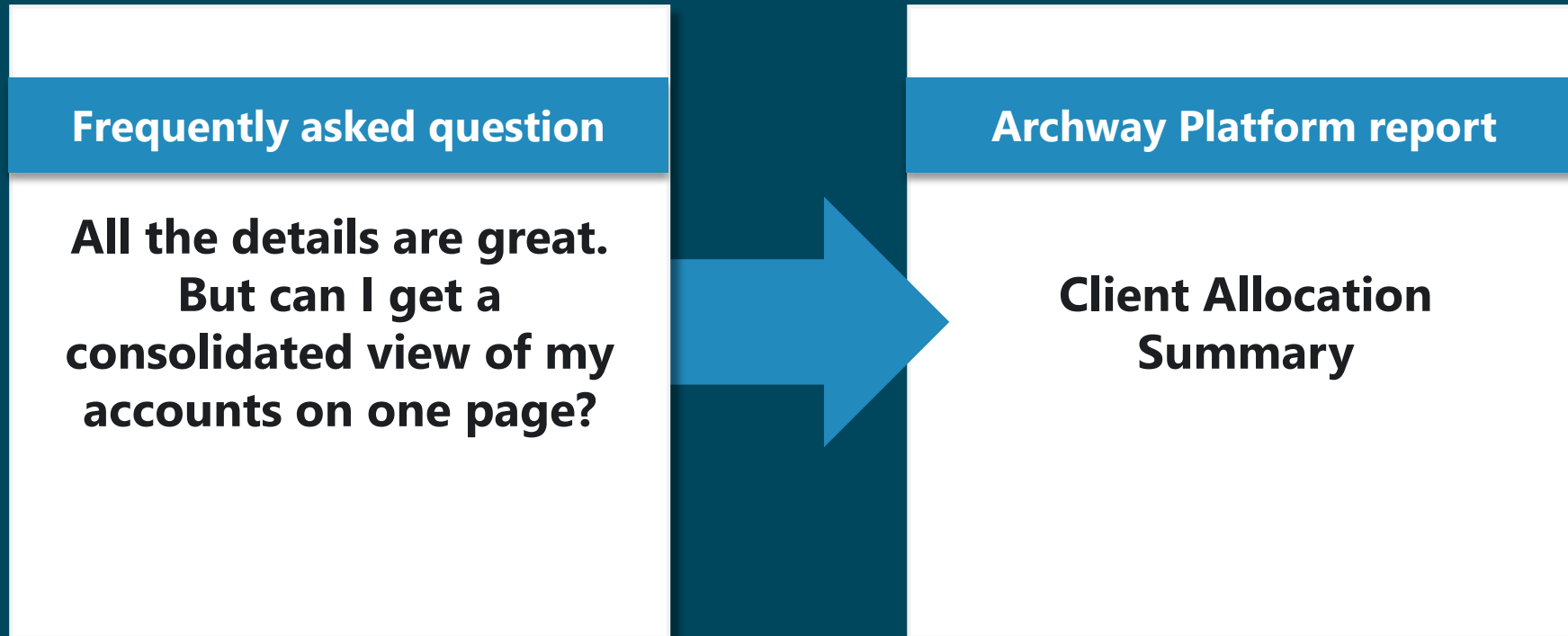


# Reporting in practice: A visual representation of ownership.

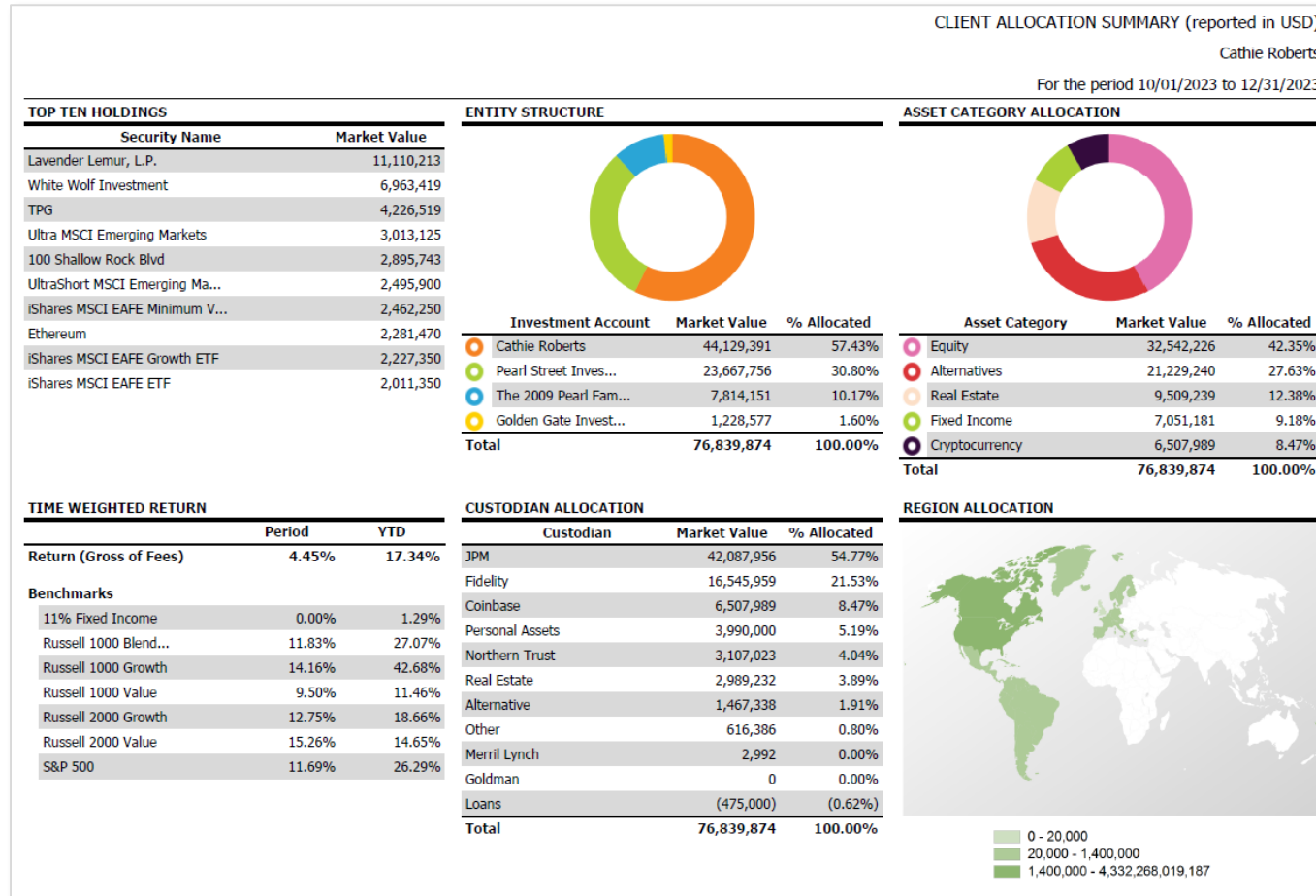
| BRIARCLIFF CAPITAL II               |                       | OWNERSHIP TREE   |                         |
|-------------------------------------|-----------------------|------------------|-------------------------|
|                                     |                       | Roberts G1       |                         |
|                                     |                       | As of 12/31/2022 |                         |
| Investments                         |                       | Exposure         | Market Value            |
|                                     | <b>Roberts G1</b>     |                  | <b>\$169,738,444.28</b> |
|                                     | <b>Dan Roberts</b>    |                  | <b>\$33,387,596.90</b>  |
| Golden Gate Investments             |                       | 21.6706%         | \$8,814,688.59          |
| Pearl Street Investments, LP        |                       | 2.0927%          | \$2,200,682.12          |
| The 2009 Pearl Family Partnership   |                       | 10.0258%         | \$5,390,718.82          |
| Pearl Street Investments, LP        |                       | 0.9653%          | \$1,015,083.50          |
| Briarcliff Management Services, LLC |                       | 20.0646%         | \$2,596,226.01          |
| Pearl Street Investments, LP        |                       | 14.3840%         | \$15,126,063.41         |
| The 2009 Pearl Family Partnership   |                       | 12.7410%         | \$6,850,618.89          |
| Pearl Street Investments, LP        |                       | 1.2267%          | \$1,289,985.70          |
|                                     | <b>Jeremy Roberts</b> |                  | <b>\$44,761,693.79</b>  |
| Golden Gate Investments             |                       | 19.0503%         | \$7,748,858.86          |
| Pearl Street Investments, LP        |                       | 1.8397%          | \$1,934,586.22          |
| The 2009 Pearl Family Partnership   |                       | 8.8136%          | \$4,738,899.04          |
| Pearl Street Investments, LP        |                       | 0.8486%          | \$892,344.49            |
| Briarcliff Management Services, LLC |                       | 20.0646%         | \$2,596,226.01          |
| Pearl Street Investments, LP        |                       | 32.7282%         | \$34,416,608.92         |
|                                     | <b>Cathie Roberts</b> |                  | <b>\$91,589,153.59</b>  |
| Cathie Roberts Revocable Trust      |                       | 100.0000%        | \$15,912,380.66         |
| Briarcliff Management Services, LLC |                       | 19.7416%         | \$2,554,434.17          |
| Cathie Roberts                      |                       | 100.0000%        | \$75,676,772.93         |
| Golden Gate Investments             |                       | 15.0997%         | \$6,141,912.32          |
| Pearl Street Investments, LP        |                       | 1.4582%          | \$1,533,394.68          |
| The 2009 Pearl Family Partnership   |                       | 6.9858%          | \$3,756,153.38          |
| Pearl Street Investments, LP        |                       | 0.6726%          | \$707,291.45            |
| Pearl Street Investments, LP        |                       | 16.0942%         | \$16,924,545.75         |
| The 2009 Pearl Family Partnership   |                       | 14.1406%         | \$7,603,156.06          |
| Pearl Street Investments, LP        |                       | 1.3615%          | \$1,431,690.01          |



# Reporting in practice: A consolidated view of client accounts.



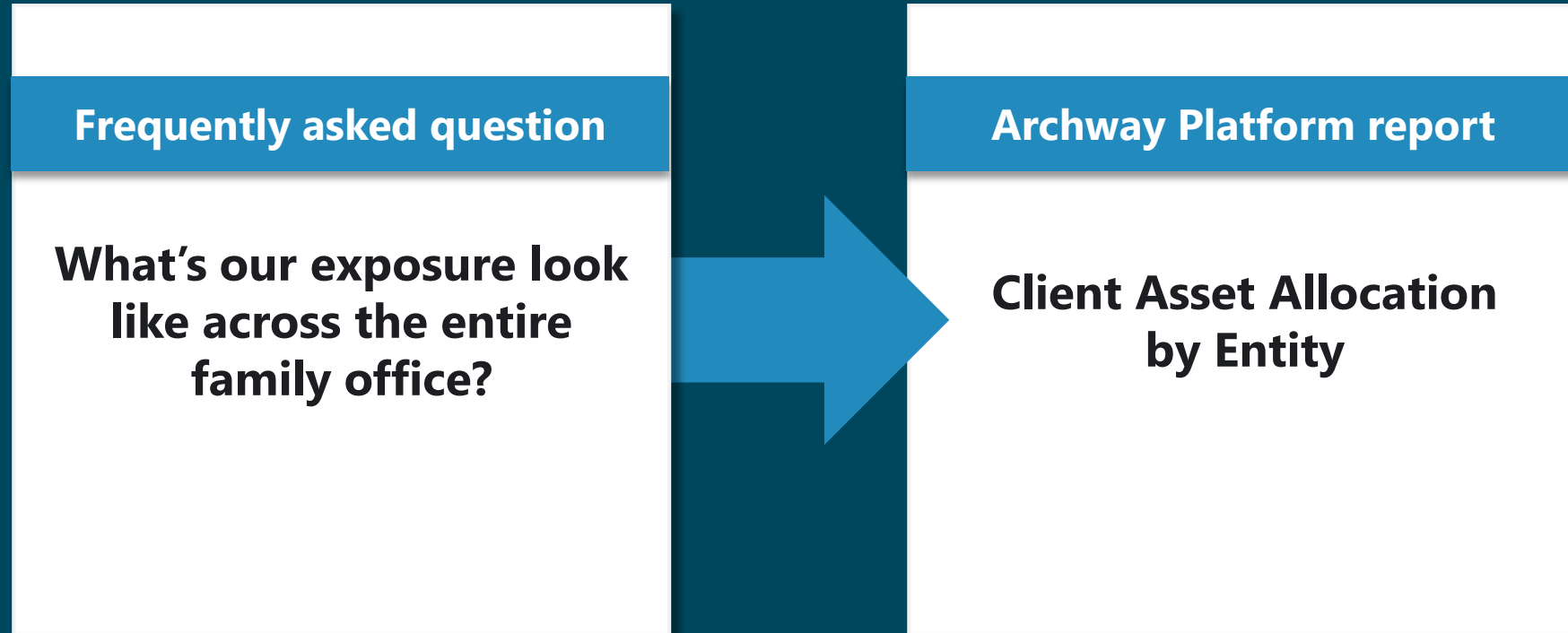
# Reporting in practice: A consolidated view of client accounts.



## Optional inserts:

- Period Activity
- Top 10 Holdings
- Performance
- Entity Structure
- Realized Gains/Loss
- Portfolio Class Allocation
- Security Class Allocation
- Currency Allocation Chart
- Region Chart
- Top 10 Winners
- Top 10 Losers

# Reporting in practice: Enterprise-level exposure reporting.



# Reporting in practice: Enterprise-level exposure reporting.

Asset Allocation By Entity  
Briarcliff Capital (Entity Class)  
As of 12/31/2023

| Asset Category              | Cathie Roberts    | David Roberts    | Golden Gate Investments | Midas Investment Fund | Pearl Street Investments, LP | The 2009 Pearl Family Partnership | Market Value Total |
|-----------------------------|-------------------|------------------|-------------------------|-----------------------|------------------------------|-----------------------------------|--------------------|
| Cash                        | 2,874,897         | 10,000           | 0                       | 1,220,430             | 7,036,333                    | 662,185                           | 11,803,844         |
| Fixed Income                | 27,000            | 1,049            | 0                       | 10,244,708            | 0                            | 27,574,767                        | 37,847,524         |
| Personal                    | 1,890,000         | 0                | 0                       | 0                     | 0                            | 0                                 | 1,890,000          |
| Equity                      | 13,828,330        | 3,168            | 14,903                  | 31,829,445            | 91,095,535                   | 19,253                            | 136,790,633        |
| Alternatives                | 25,714,960        | 0                | 8,688,301               | 10,140,000            | 1,447,711                    | 0                                 | 45,990,972         |
| Real Estate                 | 61,030            | 0                | 0                       | 0                     | 14,164,632                   | 198                               | 14,225,860         |
| Loans                       | 475,000           | 2,210,000        | 0                       | 0                     | 0                            | 0                                 | 2,685,000          |
| Loan Liability              | (950,000)         | 0                | 0                       | 0                     | 0                            | 0                                 | (950,000)          |
| Cryptocurrency              | 6,507,989         | 0                | 0                       | 0                     | 0                            | 0                                 | 6,507,989          |
| Concentrated & Other Equity | 0                 | 2,319            | 0                       | 0                     | 0                            | 0                                 | 2,319              |
| Other                       | 185               | 0                | 0                       | 0                     | 0                            | 0                                 | 185                |
| ESG                         | 0                 | 0                | 0                       | 0                     | 0                            | 2,419,741                         | 2,419,741          |
| <b>Total</b>                | <b>50,429,391</b> | <b>2,226,536</b> | <b>8,703,204</b>        | <b>53,434,583</b>     | <b>113,744,210</b>           | <b>30,676,144</b>                 | <b>259,214,067</b> |

# Reporting in practice: Enterprise-level exposure reporting.

Asset Allocation By Entity  
Briarcliff Capital (Entity Class)  
As of 12/31/2023

| Asset Category  | Cathie Roberts   | David Roberts | Golden Gate Investments | Midas Investment Fund | Pearl Street Investments, LP | The 2009 Pearl Family Partnership | Market Value Total |
|---|------------------|---------------|-------------------------|-----------------------|------------------------------|-----------------------------------|--------------------|
| <b>Cash</b>   | <b>2,874,897</b> | <b>10,000</b> | <b>0</b>                | <b>1,220,430</b>      | <b>7,036,333</b>             | <b>662,185</b>                    | <b>11,803,844</b>  |
| 870996998 - JPM US Gov't Premier Sweep FD #1086                     | 116,442          | 0             | 0                       | 82,787                | 0                            | 583,048                           | 782,276            |
| BDANOW - GS FINANCIAL SQUARE TREASURY INSTRUMENTS FUND - FST SHARES | 0                | 0             | 0                       | 1,137,642             | 0                            | 0                                 | 1,137,642          |
| CASH - USD Cash   | 0                | 10,000        | 0                       | 0                     | 0                            | 0                                 | 10,000             |
| FDRXX - Fidelity Cash Reserves                                      | 2,758,455        | 0             | 0                       |                       |                              |                                   |                    |
| ML Cash - Merrill Lynch Cash  | 0                | 0             | 0                       |                       |                              |                                   |                    |
| USD - US DOLLAR JP Morgan   | 0                | 0             | 0                       |                       |                              |                                   |                    |
| YEN - Japanese Yen  | 0                | 0             | 0                       |                       |                              |                                   |                    |
| <b>Fixed Income</b>   | <b>27,000</b>    | <b>1,049</b>  | <b>0</b>                |                       |                              |                                   |                    |
| 00037CPN4 - ABAG FIN AUTH FOR NONPROFIT CO                          | 0                | 0             | 0                       |                       |                              |                                   |                    |
| 00206RAJ1 - AT&T INC 5 1/2% 2/1/2018                                | 0                | 0             | 0                       |                       |                              |                                   |                    |
| 00206RDD1 - AT&T Inc 3.95% 1/15/2025                                | 0                | 499           | 0                       |                       |                              |                                   |                    |
| 01069SGL2 - ALACHUA CNTY FLA SCH BRD                                | 0                | 0             | 0                       |                       |                              |                                   |                    |
| 025816BG3 - American Express Co 1.550% 5/22/2018                    | 0                | 0             | 0                       |                       |                              |                                   |                    |
| 040588D93 - ARIZONA ST CTFS PARTN                                   | 0                | 0             | 0                       |                       |                              |                                   |                    |
| 05329WAJ1 - AUTONATION INC 6 3/4 04/15/2018                         | 0                | 0             | 0                       |                       |                              |                                   |                    |
| 058211GV9 - BALDWIN N Y UN FREE SCH DIST                            | 0                | 0             | 0                       |                       |                              |                                   |                    |
| 072024JA1 - BAY AREA TOLL AUTH CALIF TOLL                           | 0                | 0             | 0                       | 300,000               | 0                            | 0                                 | 300,000            |
| 074342AJ5 - BEAUFORT CNTY N C LTD OBLIG                             | 0                | 0             | 0                       | 335,685               | 0                            | 0                                 | 335,685            |
| 080870DT2 - BELTON MO CTFS PARTN                                    | 0                | 0             | 0                       | 57,064                | 0                            | 0                                 | 57,064             |

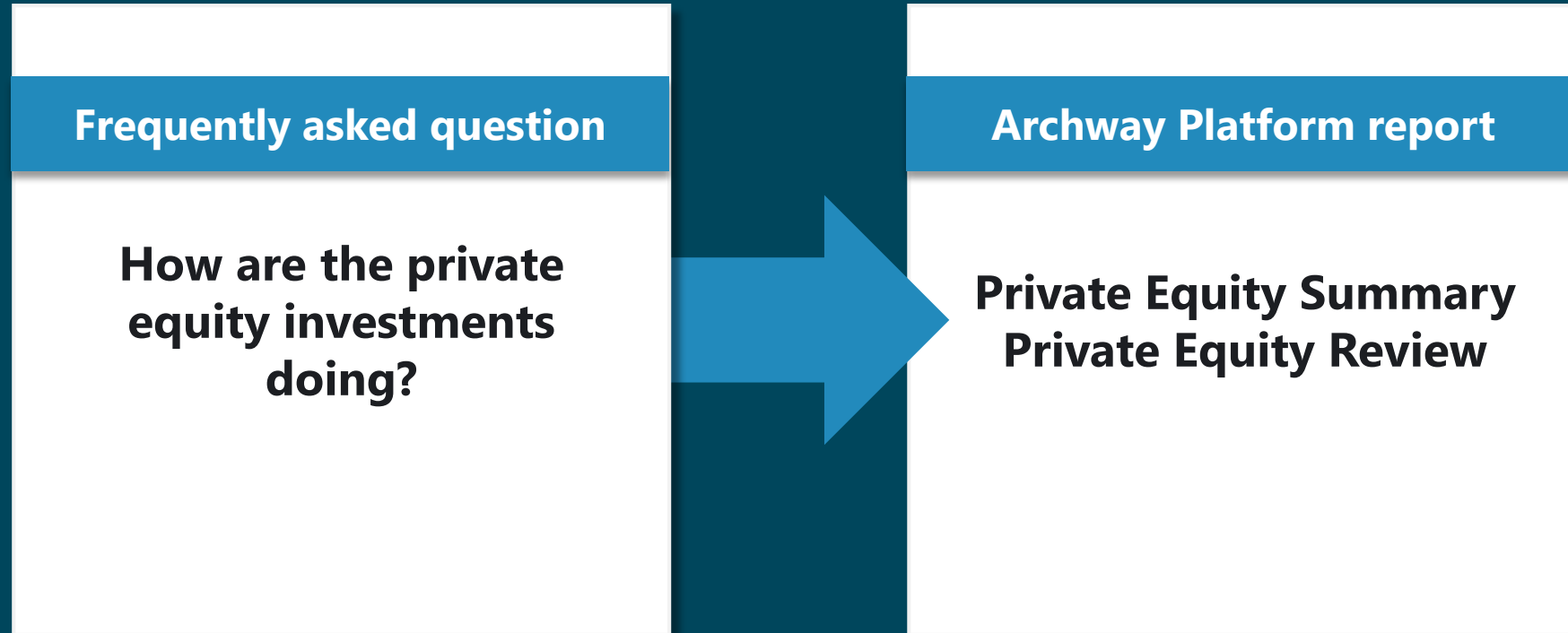
Asset Allocation By Entity  
Briarcliff Capital (Entity Class)  
As of 12/31/2023

| Asset Category  | Cathie Roberts   | David Roberts | Golden Gate Investments | Midas Investment Fund | Pearl Street Investments, LP | The 2009 Pearl Family Partnership | Market Value Total |
|---|------------------|---------------|-------------------------|-----------------------|------------------------------|-----------------------------------|--------------------|
| <b>Cash</b>   | <b>2,874,897</b> | <b>10,000</b> | <b>0</b>                | <b>1,220,430</b>      | <b>7,036,333</b>             | <b>662,185</b>                    | <b>11,803,844</b>  |
| 870996998 - JPM US Gov't Premier Sweep FD #1086                     | 116,442          | 0             | 0                       | 82,787                | 0                            | 583,048                           | 782,276            |
| BDANOW - GS FINANCIAL SQUARE TREASURY INSTRUMENTS FUND - FST SHARES | 0                | 0             | 0                       | 1,137,642             | 0                            | 0                                 | 1,137,642          |
| CASH - USD Cash   | 0                | 10,000        | 0                       | 0                     | 0                            | 0                                 | 10,000             |
| FDRXX - Fidelity Cash Reserves                                      | 2,758,455        | 0             | 0                       | 0                     | 0                            | 79,137                            | 2,837,592          |
| ML Cash - Merrill Lynch Cash  | 0                | 0             | 0                       | 0                     | 14,569                       | 0                                 | 14,569             |
| USD - US DOLLAR JP Morgan   | 0                | 0             | 0                       | 0                     | 7,021,764                    | 0                                 | 7,021,764          |
| YEN - Japanese Yen  | 0                | 0             | 0                       | 0                     | 0                            | 0                                 | 0                  |





# Reporting in practice: Private equity reporting.



# Reporting in practice: Private equity reporting.

| BRIARCLIFF CAPITAL II                       |                   | PRIVATE EQUITY SUMMARY       |                 |                          |              |                  |                      |              |               |               |               |
|---|-------------------|------------------------------|-----------------|--------------------------|--------------|------------------|----------------------|--------------|---------------|---------------|---------------|
|   |                   | Pearl Street Investments, LP |                 |                          |              |                  |                      |              |               |               |               |
|   |                   | As of 05/31/2024             |                 |                          |              |                  |                      |              |               |               |               |
| Local Currency                              |                   |                              |                 |                          |              |                  |                      |              |               |               |               |
| Security                                    | Date of Inception | Commitment Amount            | Paid In Capital | Cumulative Distributions | Market Value | Cumulative Value | XIRR Since Inception | RVPI         | MOIC          | DPI           | TVPI          |
| <b>Buyouts &amp; Growth</b>                 |                   |                              |                 |                          |              |                  |                      |              |               |               |               |
| USD   |                   |                              |                 |                          |              |                  |                      |              |               |               |               |
| Magenta Moose Investments Fund              | 11/01/2015        | 200,000                      | 10,000          | 2,126,440                | 399,000      | 2,525,440        | 2,058.97%            | 39.90        | 252.54        | 212.64        | 252.54        |
| Total Buyouts & Growth - USD                |                   | 200,000                      | 10,000          | 2,126,440                | 399,000      | 2,525,440        |                      |              |               |               |               |
| <b>Total Buyouts &amp; Growth</b>           |                   |                              |                 |                          |              |                  | <b>2,058.97%</b>     | <b>39.90</b> | <b>252.54</b> | <b>212.64</b> | <b>252.54</b> |
| <b>Venture Capital</b>                      |                   |                              |                 |                          |              |                  |                      |              |               |               |               |
| USD   |                   |                              |                 |                          |              |                  |                      |              |               |               |               |
| Benchmark VIII                              | 05/01/2024        | 1,000,000                    | 50,000          | 1,000                    | 50,000       | 51,000           | 32.36%               | 1.00         | 1.02          | 0.02          | 1.02          |
| Total Venture Capital - USD                 |                   | 1,000,000                    | 50,000          | 1,000                    | 50,000       | 51,000           |                      |              |               |               |               |
| <b>Total Venture Capital</b>                |                   |                              |                 |                          |              |                  | <b>32.36%</b>        | <b>1.00</b>  | <b>1.02</b>   | <b>0.02</b>   | <b>1.02</b>   |
| <b>Credit &amp; Structured Equity</b>       |                   |                              |                 |                          |              |                  |                      |              |               |               |               |
| USD   |                   |                              |                 |                          |              |                  |                      |              |               |               |               |
| Liverpool Investments L.P.                  | 06/01/2010        | 1,250,000                    | 276,250         | 129,367                  | 746,616      | 875,982          | 23.75%               | 2.70         | 3.17          | 0.47          | 3.17          |
| Total Credit & Structured Equity - USD      |                   | 1,250,000                    | 276,250         | 129,367                  | 746,616      | 875,982          |                      |              |               |               |               |
| <b>Total Credit &amp; Structured Equity</b> |                   |                              |                 |                          |              |                  | <b>23.75%</b>        | <b>2.70</b>  | <b>3.17</b>   | <b>0.47</b>   | <b>3.17</b>   |

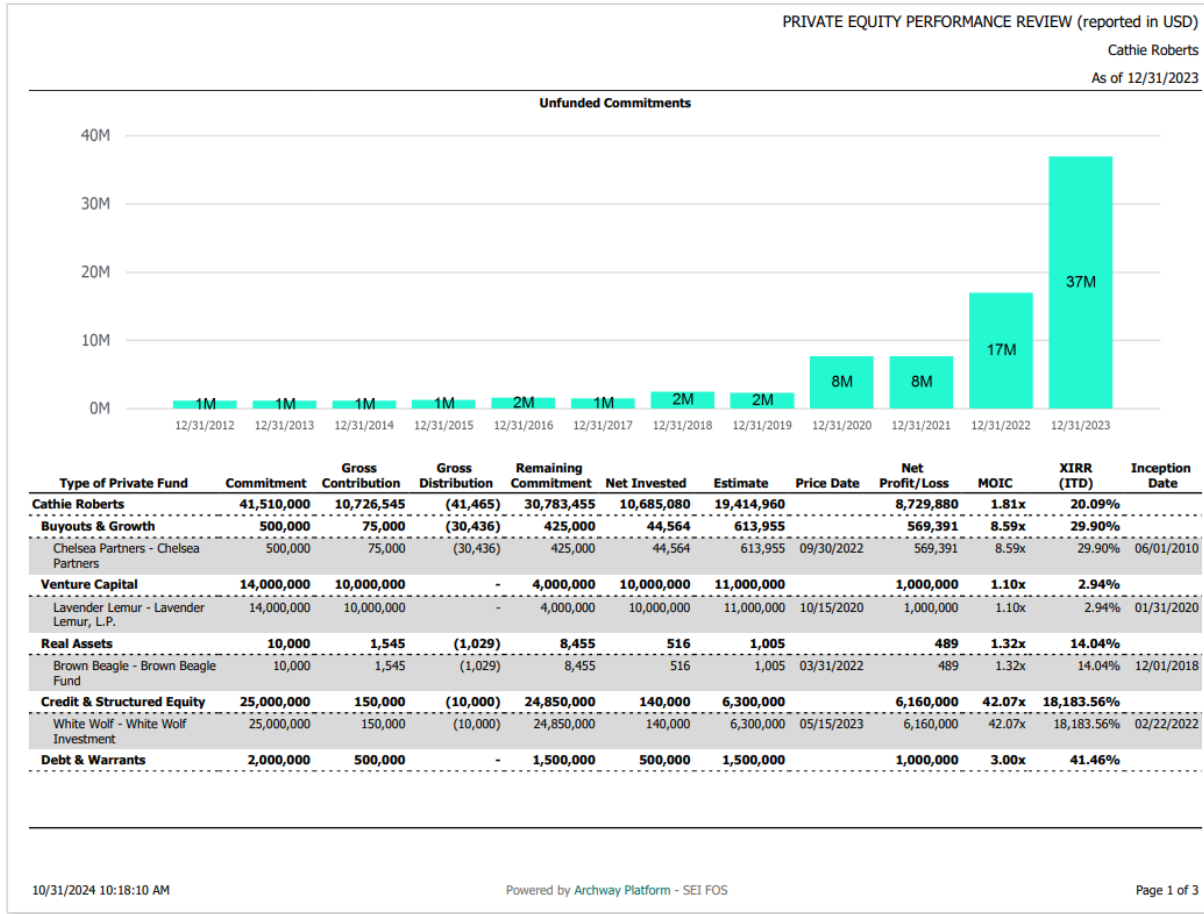
## Available metrics:

- **RVPI**
  - Residual Value to Paid In
  - Market Value / Paid In Capital
- **MOIC**
  - Multiple On Invested Capital
  - Cumulative Value / Paid In Capital
- **DPI**
  - Distributions to Paid In
  - Cumulative Distributions / Paid In Capital
- **TVPI**
  - Total Value to Paid In
  - Cumulative Distributions + Market Value / Paid in Capital

# Reporting in practice: Private equity reporting.

| PRIVATE EQUITY SUMMARY (ENTERPRISE CONSOLIDATED)   |                   |                   |                   |                      |                          |                   |                          |                      |                   |                   |
|--|-------------------|-------------------|-------------------|----------------------|--------------------------|-------------------|--------------------------|----------------------|-------------------|-------------------|
| Briarcliff Capital II                              |                   |                   |                   |                      |                          |                   |                          |                      |                   |                   |
| As of 12/31/2023                                   |                   |                   |                   |                      |                          |                   |                          |                      |                   |                   |
| Entity   | Date of Inception | Local Currency    |                   |                      |                          |                   | Reporting Currency (USD) |                      |                   |                   |
|  |                   | Commitment Amount | Paid In Capital   | Remaining Commitment | Cumulative Distributions | Market Value      | Cumulative Value         | XIRR Since Inception | Market Value      | Cumulative Value  |
| <b>Venture Capital</b>                             |                   |                   |                   |                      |                          |                   |                          |                      |                   |                   |
| <b>USD</b>   |                   |                   |                   |                      |                          |                   |                          |                      |                   |                   |
| <b>Lavender Lemur, L.P. (Lavender Lemur)</b>       |                   |                   |                   |                      |                          |                   |                          |                      |                   |                   |
| Cathie Roberts                                     | 01/31/2020        | 14,000,000        | 10,000,000        | 4,000,000            | -                        | 11,000,000        | 11,000,000               | 2.94%                | 11,000,000        | 11,000,000        |
| Golden Gate Investments                            | 04/07/2016        | 1,000,000         | 1,315,000         | (315,000)            | 100,000                  | 515,000           | 615,000                  | (15.65%)             | 515,000           | 615,000           |
| <b>Total Lavender Lemur, L.P. (Lavender Lemur)</b> |                   | <b>15,000,000</b> | <b>11,315,000</b> | <b>3,685,000</b>     | <b>100,000</b>           | <b>11,515,000</b> | <b>11,615,000</b>        | <b>0.49%</b>         | <b>11,515,000</b> | <b>11,615,000</b> |
| Total Venture Capital - USD                        |                   | 15,000,000        | 11,315,000        | 3,685,000            | 100,000                  | 11,515,000        | 11,615,000               |                      | 11,515,000        | 11,615,000        |
| <b>Total Venture Capital</b>                       |                   |                   |                   |                      |                          |                   |                          | <b>0.49%</b>         | <b>11,515,000</b> | <b>11,615,000</b> |
| <b>Credit &amp; Structured Equity</b>              |                   |                   |                   |                      |                          |                   |                          |                      |                   |                   |
| <b>USD</b>   |                   |                   |                   |                      |                          |                   |                          |                      |                   |                   |
| <b>White Wolf Investment (White Wolf)</b>          |                   |                   |                   |                      |                          |                   |                          |                      |                   |                   |
| ABC Partnership                                    | 02/01/2022        | 5,000,000         | 500,000           | -                    | -                        | -                 | -                        | -                    | -                 | -                 |
| Cathie Roberts                                     | 02/22/2022        | 25,000,000        | 150,000           | 24,850,000           | 10,000                   | 6,300,000         | 6,310,000                | 18,183.56%           | 6,300,000         | 6,310,000         |
| Cathie Roberts Revocable Trust                     | 01/01/2021        | 10,000,000        | 1,100,000         | 8,900,000            | -                        | 2,200,000         | 2,200,000                | 98.54%               | 2,200,000         | 2,200,000         |
| Golden Gate Investments                            | 12/01/2017        | 1,000             | 1,000,100         | (998,700)            | 640                      | 3,100,000         | 3,100,640                | -                    | 3,100,000         | 3,100,640         |
| <b>Total White Wolf Investment (White Wolf)</b>    |                   | <b>40,001,000</b> | <b>2,750,100</b>  | <b>32,751,300</b>    | <b>10,640</b>            | <b>11,600,000</b> | <b>11,610,640</b>        | <b>-</b>             | <b>11,600,000</b> | <b>11,610,640</b> |
| Total Credit & Structured Equity - USD             |                   | 40,001,000        | 2,750,100         | 32,751,300           | 10,640                   | 11,600,000        | 11,610,640               |                      | 11,600,000        | 11,610,640        |
| <b>Total Credit &amp; Structured Equity</b>        |                   |                   |                   |                      |                          |                   |                          | <b>-</b>             | <b>11,600,000</b> | <b>11,610,640</b> |
| <b>Total</b>                                       |                   |                   |                   |                      |                          |                   |                          |                      | <b>23,115,000</b> | <b>23,225,640</b> |

# Reporting in practice: Private equity reporting.



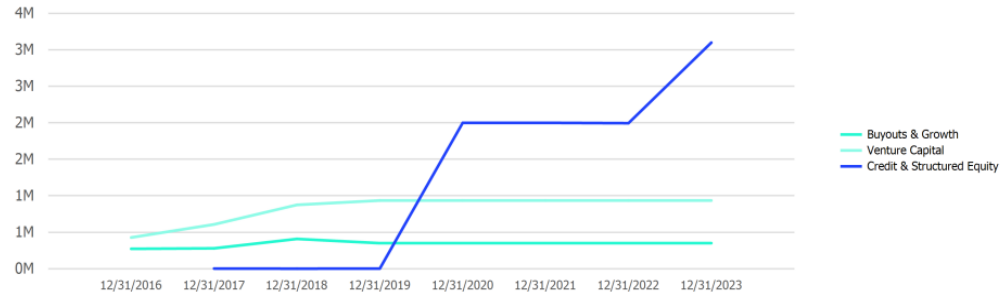
- Available graphs:**
- Aggregate Cash Flows
  - Market Value by Security Class
  - XIRR by Security Class
  - DPI
  - MOIC
  - RVPI
  - TVPI
  - Aggregate Cash Flows And Unfunded Commitments



# Reporting in practice: Private equity reporting.

## PRIVATE EQUITY SUMMARY Golden Gate Investments As of 12/31/2023

Market Value by Security Class



Local Currency

Reporting Currency (USD)

| Security   | Date of Inception | Commitment Amount | Paid In Capital | Remaining Commitment | Cumulative Distributions | Market Value | Cumulative Value | XIRR Since Inception | Market Value   | Cumulative Value |
|--|-------------------|-------------------|-----------------|----------------------|--------------------------|--------------|------------------|----------------------|----------------|------------------|
| <b>Buyouts &amp; Growth USD</b>                      |                   |                   |                 |                      |                          |              |                  |                      |                |                  |
| Black Bighorn Fund (PE - Black Bighorn Fund)         | 02/01/2017        | 60,000            | 7,000           | 53,000               | 104,900                  | 10,400       | 115,300          | 374.82%              | 10,400         | 115,300          |
| Volt Viper Investments (PE - Volt Viper Investments) | 08/17/2015        | 1,000,000         | 518,008         | 481,992              | 104,177                  | 340,000      | 444,177          | (2.93%)              | 340,000        | 444,177          |
| Total Buyouts & Growth - USD                         |                   | 1,060,000         | 525,008         | 534,992              | 209,077                  | 350,400      | 559,477          |                      | 350,400        | 559,477          |
| <b>Total Buyouts &amp; Growth</b>                    |                   |                   |                 |                      |                          |              |                  | <b>1.44%</b>         | <b>350,400</b> | <b>559,477</b>   |
| <b>Venture Capital USD</b>                           |                   |                   |                 |                      |                          |              |                  |                      |                |                  |

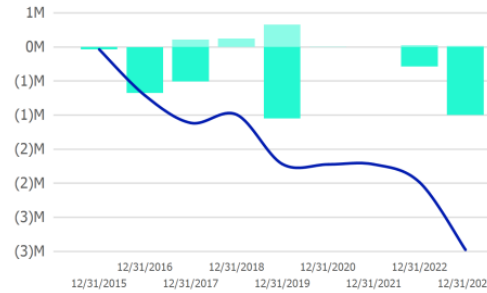
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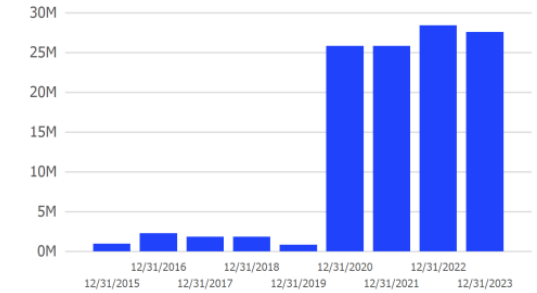
Page 1 of 2

## PRIVATE EQUITY PERFORMANCE REVIEW (reported in USD) Golden Gate Investments As of 12/31/2023

Aggregate Cash Flows



Unfunded Commitments



| Type of Private Fund                     | Commitment       | Gross Contribution | Gross Distribution | Remaining Commitment | Net Invested     | Estimate         | Price Date | Net Profit/Loss  | MOIC         | XIRR (ITD)     | Inception Date |
|--|------------------|--------------------|--------------------|----------------------|------------------|------------------|------------|------------------|--------------|----------------|----------------|
| <b>Golden Gate Investments</b>           | <b>3,061,000</b> | <b>3,234,139</b>   | <b>(310,383)</b>   | <b>(172,739)</b>     | <b>2,923,757</b> | <b>4,385,400</b> |            | <b>1,461,643</b> | <b>1.45x</b> | <b>8.37%</b>   |                |
| <b>Buyouts &amp; Growth</b>              | <b>1,060,000</b> | <b>525,008</b>     | <b>(209,077)</b>   | <b>534,992</b>       | <b>315,931</b>   | <b>350,400</b>   |            | <b>34,469</b>    | <b>1.07x</b> | <b>1.70%</b>   |                |
| Black Bighorn - Black Bighorn Fund       | 60,000           | 7,000              | (104,900)          | 53,000               | (97,900)         | 10,400           | 03/31/2022 | 108,300          | 16.47x       | 369.58%        | 02/01/2017     |
| Volt Viper - Volt Viper Investments      | 1,000,000        | 518,008            | (104,177)          | 481,992              | 413,831          | 340,000          | 03/31/2022 | (73,831)         | 0.86x        | (2.72%)        | 08/17/2015     |
| <b>Venture Capital</b>                   | <b>2,000,000</b> | <b>1,709,031</b>   | <b>(100,666)</b>   | <b>290,969</b>       | <b>1,608,366</b> | <b>935,000</b>   |            | <b>(673,366)</b> | <b>0.61x</b> | <b>(9.65%)</b> |                |
| Lavender Lemur - Lavender Lemur, L.P.    | 1,000,000        | 1,315,000          | (100,000)          | (315,000)            | 1,215,000        | 515,000          | 10/15/2020 | (700,000)        | 0.47x        | (15.41%)       | 04/07/2016     |
| Purple Panther - Purple Panther Partners | 1,000,000        | 394,031            | (666)              | 605,969              | 393,366          | 420,000          | 03/31/2022 | 26,634           | 1.07x        | 0.94%          | 12/15/2016     |
| <b>Credit &amp; Structured Equity</b>    | <b>1,000</b>     | <b>1,000,100</b>   | <b>(640)</b>       | <b>(998,700)</b>     | <b>999,460</b>   | <b>3,100,000</b> |            | <b>2,100,540</b> | <b>3.10x</b> |                |                |
| White Wolf - White Wolf Investment       | 1,000            | 1,000,100          | (640)              | (998,700)            | 999,460          | 3,100,000        | 05/15/2023 | 2,100,540        | 3.10x        | -              | 12/01/2017     |
| <b>Pearl Street Investments, LP</b>      | <b>252,995</b>   | <b>38,273</b>      | <b>(279,486)</b>   | <b>193,104</b>       | <b>(241,213)</b> | <b>60,361</b>    |            | <b>301,574</b>   | <b>8.88x</b> | <b>4.62%</b>   |                |

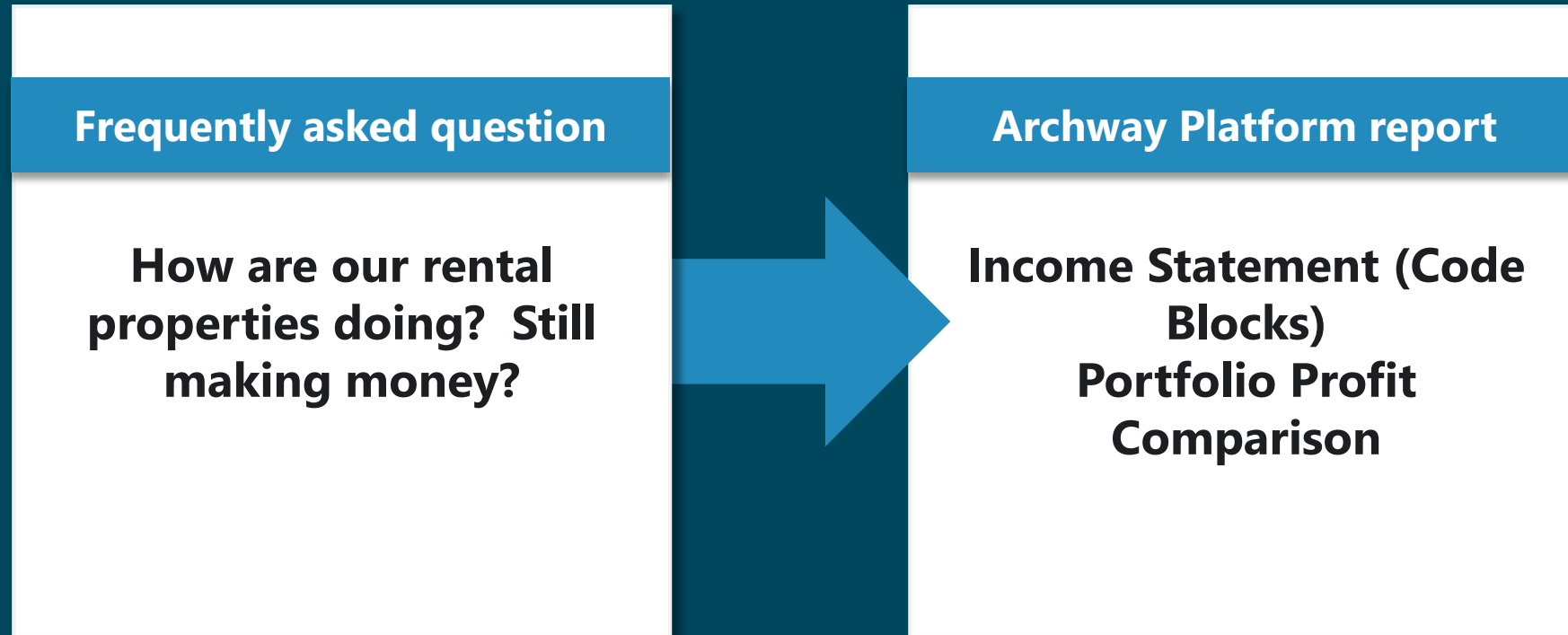
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Page 1 of 2



# Reporting in practice: Rental property finances.



# Reporting in practice: Rental property finances.

| INCOME STATEMENT                      |                               |
|---------------------------------------|-------------------------------|
| Personal Properties                   |                               |
| For the Period 1/1/2019 to 12/31/2019 |                               |
|                                       | <u>1/1/2019 to 12/31/2019</u> |
| Unrealized Gain/Loss                  |                               |
| Rental Revenue                        |                               |
| Rental Revenue                        |                               |
| Anna Maria Island                     | \$58,000.00                   |
| Austin                                | \$30,000.00                   |
| Paso Robles                           | \$17,250.00                   |
| Palm Beach                            | \$20,000.00                   |
| Vail                                  | \$24,400.00                   |
| Total Rental Revenue                  | <u>\$149,650.00</u>           |
| Total Rental Revenue                  | <u>\$149,650.00</u>           |
| General Operating                     |                               |
| Janitorial/Cleaning                   |                               |
| Austin                                | \$1,000.00                    |
| Paso Robles                           | \$500.00                      |
| Palm Beach                            | \$2,000.00                    |
| Vail                                  | \$1,500.00                    |
| Total Janitorial/Cleaning             | <u>\$5,000.00</u>             |
| Repair/Maintenance                    |                               |
| Anna Maria Island                     | \$8,000.00                    |
| Austin                                | \$5,000.00                    |
| Paso Robles                           | \$7,500.00                    |
| Palm Beach                            | \$4,200.00                    |
| Vail                                  | \$4,200.00                    |
| Total Repair/Maintenance              | <u>\$28,900.00</u>            |

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# Reporting in practice: Rental property finances.

**INCOME STATEMENT**  
Personal Properties  
For the Period 1/1/2019 to 12/31/2019

|                           | 1/1/2019 to 12/31/2019 |
|---------------------------|------------------------|
| Unrealized Gain/Loss      |                        |
| Rental Revenue            |                        |
| Rental Revenue            |                        |
| Anna Maria Island         | \$58,000.00            |
| Austin                    | \$30,000.00            |
| Paso Robles               | \$17,250.00            |
| Palm Beach                | \$20,000.00            |
| Vail                      | \$24,400.00            |
| Total Rental Revenue      | <u>\$149,650.00</u>    |
| Total Rental Revenue      | <u>\$149,650.00</u>    |
| General Operating         |                        |
| Janitorial/Cleaning       |                        |
| Austin                    | \$1,000.00             |
| Paso Robles               | \$500.00               |
| Palm Beach                | \$2,000.00             |
| Vail                      | \$1,500.00             |
| Total Janitorial/Cleaning | <u>\$5,000.00</u>      |
| Repair/Maintenance        |                        |
| Anna Maria Island         | \$8,000.00             |
| Austin                    | \$5,000.00             |
| Paso Robles               | \$7,500.00             |
| Palm Beach                | \$4,200.00             |
| Vail                      | \$4,200.00             |
| Total Repair/Maintenance  | <u>\$28,900.00</u>     |

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|                           |
|---------------------------|
| Unrealized Gain/Loss      |
| Rental Revenue            |
| Rental Revenue            |
| Anna Maria Island         |
| Austin                    |
| Paso Robles               |
| Palm Beach                |
| Vail                      |
| Total Rental Revenue      |
| Total Rental Revenue      |
| General Operating         |
| Janitorial/Cleaning       |
| Austin                    |
| Paso Robles               |
| Palm Beach                |
| Vail                      |
| Total Janitorial/Cleaning |
| Repair/Maintenance        |
| Anna Maria Island         |
| Austin                    |
| Paso Robles               |
| Palm Beach                |
| Vail                      |
| Total Repair/Maintenance  |

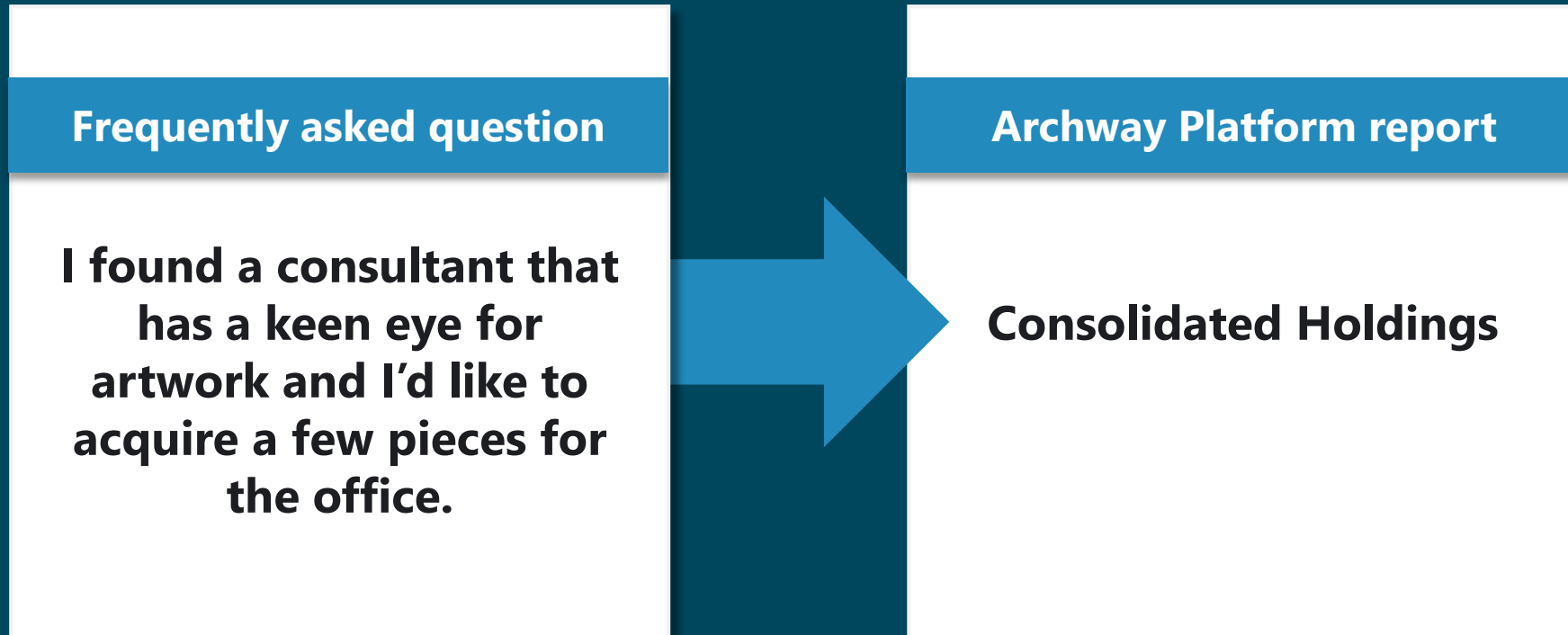


# Reporting in practice: Rental property finances.

|                              | Rental Properties      |             |            |             |
|------------------------------|------------------------|-------------|------------|-------------|
|                              | Personal Properties    |             |            |             |
|                              | 1/1/2019 to 12/31/2019 |             |            |             |
|                              | Anna Maria Island      | Paso Robles | Vail       | Total       |
| 43100 .....                  |                        |             |            |             |
| 43100 .....                  |                        |             |            |             |
| 43110 .....                  | 3,000.00               | 2,250.00    | 6,900.00   | 12,150.00   |
| .....Total Rental Revenue    | 3,000.00               | 2,250.00    | 6,900.00   | 12,150.00   |
| 57100 .....                  |                        |             |            |             |
| 57120 .....                  | 0.00                   | 500.00      | 1,500.00   | 2,000.00    |
| 57150 .....                  | 8,000.00               | 7,500.00    | 4,200.00   | 19,700.00   |
| 57170 .....                  | 1,000.00               | 1,000.00    | 1,000.00   | 3,000.00    |
| 57180 .....                  | 5,200.00               | 600.00      | 1,000.00   | 6,800.00    |
| 57190 .....                  | 15,000.00              | 7,000.00    | 5,000.00   | 27,000.00   |
| .....Total General Operating | 29,200.00              | 16,600.00   | 12,700.00  | 58,500.00   |
| .....Total Rental Revenue    | 32,200.00              | 18,850.00   | 19,600.00  | 70,650.00   |
| Net Income                   | (26,200.00)            | (14,350.00) | (5,800.00) | (46,350.00) |



## Reporting in practice: Financial tracking of passion assets.



# Reporting in practice: Financial tracking of passion assets.

|                                  |
|----------------------------------|
| <b>Neoclassicism (1750-1850)</b> |
| St. John the Baptist             |
| The Death of Marat               |
| The Invervention of Sabine Women |
| <b>Impressionism (1865-1885)</b> |
| Annunciation                     |
| The Old Guitarist                |
| The Weeping Woman                |
| <b>Realism (1848-1900)</b>       |
| The Starry Night                 |
| Wheatfield with Crows            |

ARTWORK BY HISTORICAL ERA  
 Cathie Roberts Revocable Trust For  
 the period ending 01/31/2024

Allocation As Of 01/31/2020



| Artwork Timeline          | % Allocated    |
|---------------------------|----------------|
| Neoclassicism (1750-1850) | 44.52%         |
| Impressionism (1865-1885) | 20.33%         |
| Realism (1848-1900)       | 35.15%         |
| <b>Total</b>              | <b>100.00%</b> |

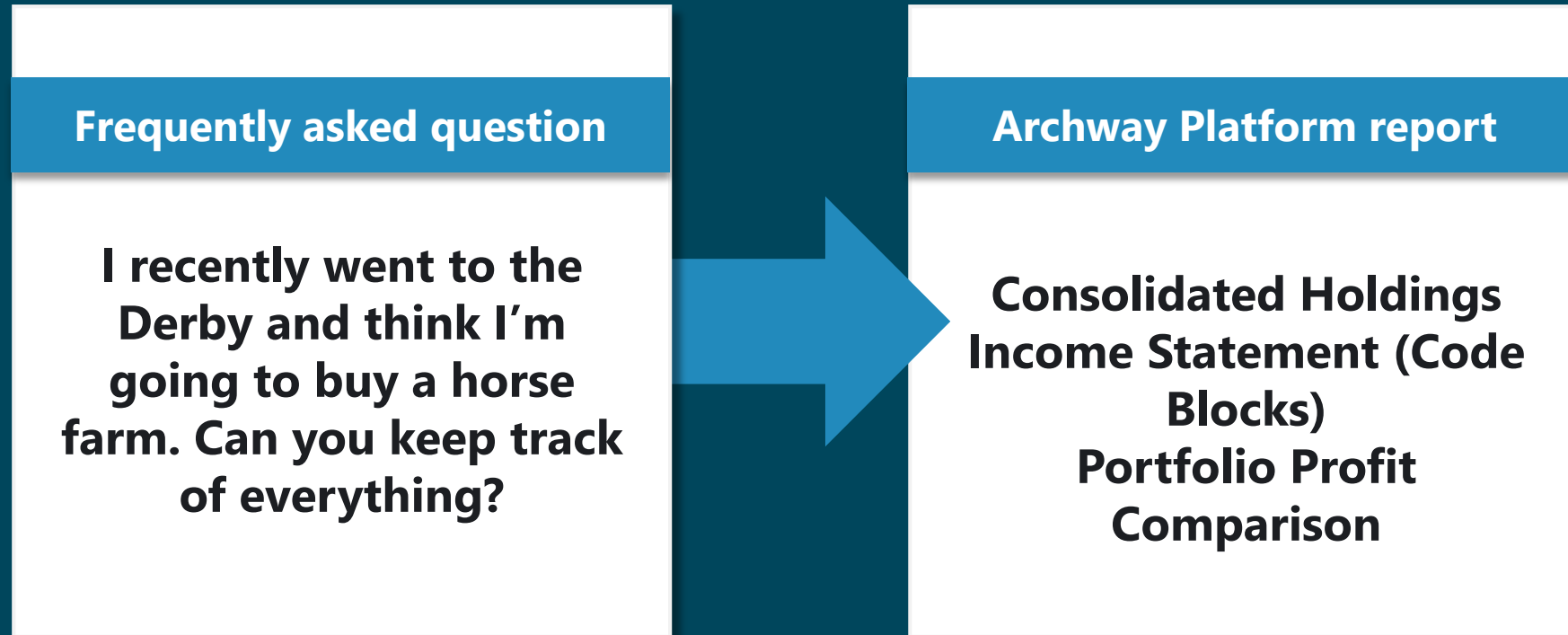
| Artwork Timeline                 |          |                   |            |              |            |                   |                   |                |  |
|----------------------------------|----------|-------------------|------------|--------------|------------|-------------------|-------------------|----------------|--|
| Description                      | Quantity | Tax Basis         | Unit Tax   | Market Price | Price Date | Market Value      | Unrealized Gain   | % Market Value |  |
| <b>Neoclassicism (1750-1850)</b> |          | <b>160,850.00</b> |            |              |            | <b>192,500.00</b> | <b>31,650.00</b>  | <b>44.52%</b>  |  |
| St. John the Baptist             | 1.00     | 850.00            | 850.00     | 17,500.00    | 12/31/2018 | 17,500.00         | 16,650.00         | 4.05%          |  |
| The Death of Marat               | 1.00     | 129,000.00        | 129,000.00 | 150,000.00   | 01/31/2020 | 150,000.00        | 21,000.00         | 34.69%         |  |
| The Invervention of Sabine Women | 1.00     | 31,000.00         | 31,000.00  | 25,000.00    | 01/31/2020 | 25,000.00         | (6,000.00)        | 5.78%          |  |
| <b>Impressionism (1865-1885)</b> |          | <b>1,600.00</b>   |            |              |            | <b>87,890.00</b>  | <b>86,290.00</b>  | <b>20.33%</b>  |  |
| Annunciation                     | 1.00     | 1,000.00          | 1,000.00   | 42,500.00    | 12/31/2018 | 42,500.00         | 41,500.00         | 9.83%          |  |
| The Old Guitarist                | 1.00     | 500.00            | 500.00     | 40,000.00    | 12/31/2018 | 40,000.00         | 39,500.00         | 9.25%          |  |
| The Weeping Woman                | 1.00     | 100.00            | 100.00     | 5,390.00     | 12/31/2018 | 5,390.00          | 5,290.00          | 1.25%          |  |
| <b>Realism (1848-1900)</b>       |          | <b>142,000.00</b> |            |              |            | <b>152,000.00</b> | <b>10,000.00</b>  | <b>35.15%</b>  |  |
| The Starry Night                 | 1.00     | 92,000.00         | 92,000.00  | 90,000.00    | 01/31/2020 | 90,000.00         | (2,000.00)        | 20.81%         |  |
| Wheatfield with Crows            | 1.00     | 50,000.00         | 50,000.00  | 62,000.00    | 01/31/2020 | 62,000.00         | 12,000.00         | 14.34%         |  |
| <b>Total</b>                     |          | <b>304,450.00</b> |            |              |            | <b>432,390.00</b> | <b>127,940.00</b> | <b>100.00%</b> |  |

# Reporting in practice: Financial tracking of passion assets.

ART BY INSIGHT  
Cathie Roberts Revocable Trust  
For the period ending 01/31/2024

| Artwork Insight                  |          |                   |            |              |            |                   |                   |                |
|----------------------------------|----------|-------------------|------------|--------------|------------|-------------------|-------------------|----------------|
| Description                      | Quantity | Tax Basis         | Unit Tax   | Market Price | Price Date | Market Value      | Unrealized Gain   | % Market Value |
| <b>No Insight</b>                |          | <b>51,600.00</b>  |            |              |            | <b>149,890.00</b> | <b>98,290.00</b>  | <b>34.67%</b>  |
| Annunciation                     | 1.00     | 1,000.00          | 1,000.00   | 42,500.00    | 12/31/2020 | 42,500.00         | 41,500.00         | 9.83%          |
| The Old Guitarist                | 1.00     | 500.00            | 500.00     | 40,000.00    | 12/31/2018 | 40,000.00         | 39,500.00         | 9.25%          |
| The Weeping Woman                | 1.00     | 100.00            | 100.00     | 5,390.00     | 12/31/2022 | 5,390.00          | 5,290.00          | 1.25%          |
| Wheatfield with Crows            | 1.00     | 50,000.00         | 50,000.00  | 62,000.00    | 01/31/2020 | 62,000.00         | 12,000.00         | 14.34%         |
| <b>Mike Hansford</b>             |          | <b>129,850.00</b> |            |              |            | <b>167,500.00</b> | <b>37,650.00</b>  | <b>38.74%</b>  |
| St. John the Baptist             | 1.00     | 850.00            | 850.00     | 17,500.00    | 12/31/2023 | 17,500.00         | 16,650.00         | 4.05%          |
| The Death of Marat               | 1.00     | 129,000.00        | 129,000.00 | 150,000.00   | 01/31/2020 | 150,000.00        | 21,000.00         | 34.69%         |
| <b>Eric Sampson</b>              |          | <b>123,000.00</b> |            |              |            | <b>115,000.00</b> | <b>(8,000.00)</b> | <b>26.60%</b>  |
| The Invervention of Sabine Women | 1.00     | 31,000.00         | 31,000.00  | 25,000.00    | 01/31/2020 | 25,000.00         | (6,000.00)        | 5.78%          |
| The Starry Night                 | 1.00     | 92,000.00         | 92,000.00  | 90,000.00    | 01/31/2016 | 90,000.00         | (2,000.00)        | 20.81%         |
| <b>Total</b>                     |          | <b>304,450.00</b> |            |              |            | <b>432,390.00</b> | <b>127,940.00</b> | <b>100.00%</b> |

# Reporting in practice: Financial tracking of passion assets.



# Reporting in practice: Financial tracking of passion assets.



HORSES BY BREED  
Rosetree Stables LLC  
For the period ending 03/31/2022


Allocation As Of 03/31/2022



| Horse Breed   | % Allocated    |
|---------------|----------------|
| Thoroughbred  | 77.46%         |
| Quarter Horse | 22.54%         |
| <b>Total</b>  | <b>100.00%</b> |

| Horse Breed          | Description        | Quantity | Tax Basis         | Unit Tax   | Market Price | Price Date | Market Value      | Unrealized Gain  | % Market Value |
|----------------------|--------------------|----------|-------------------|------------|--------------|------------|-------------------|------------------|----------------|
| <b>Thoroughbred</b>  |                    |          | <b>661,000.00</b> |            |              |            | <b>670,000.00</b> | <b>9,000.00</b>  | <b>77.46%</b>  |
|                      | Angel's Share      | 1.00     | 320,000.00        | 320,000.00 | 330,000.00   | 03/31/2022 | 330,000.00        | 10,000.00        | 38.15%         |
|                      | Electric Sparky    | 1.00     | 115,000.00        | 115,000.00 | 110,000.00   | 03/31/2022 | 110,000.00        | (5,000.00)       | 12.72%         |
|                      | Mint Julep Express | 1.00     | 226,000.00        | 226,000.00 | 230,000.00   | 03/31/2022 | 230,000.00        | 4,000.00         | 26.59%         |
| <b>Quarter Horse</b> |                    |          | <b>165,000.00</b> |            |              |            | <b>195,000.00</b> | <b>30,000.00</b> | <b>22.54%</b>  |
|                      | Optimum Eloise     | 1.00     | 52,000.00         | 52,000.00  | 70,000.00    | 03/31/2022 | 70,000.00         | 18,000.00        | 8.09%          |
|                      | Triple Barrel      | 1.00     | 45,000.00         | -          | 55,000.00    | 03/31/2022 | 55,000.00         | 10,000.00        | 6.36%          |
|                      | Zippy Todd         | 1.00     | 68,000.00         | 68,000.00  | 70,000.00    | 03/31/2022 | 70,000.00         | 2,000.00         | 8.09%          |
| <b>Total</b>         |                    |          | <b>826,000.00</b> |            |              |            | <b>865,000.00</b> | <b>39,000.00</b> | <b>100.00%</b> |

# Reporting in practice: Financial tracking of passion assets.




**HORSES BY BREED**

Rosetree Stables LLC

For the period ending 03/31/2022


| Location           |          |                   |            |              |            |                   |                   |                |
|--------------------|----------|-------------------|------------|--------------|------------|-------------------|-------------------|----------------|
| Horse Breed        |          |                   |            |              |            |                   |                   |                |
| Description        | Quantity | Tax Basis         | Unit Tax   | Market Price | Price Date | Market Value      | Unrealized Gain   | % Market Value |
| <b>● Kentucky</b>  |          | <b>598,000.00</b> |            |              |            | <b>630,000.00</b> | <b>32,000.00</b>  | <b>72.83%</b>  |
| ● Thoroughbred     |          | <b>546,000.00</b> |            |              |            | <b>560,000.00</b> | <b>14,000.00</b>  | <b>64.74%</b>  |
| Angel's Share      | 1.00     | 320,000.00        | 320,000.00 | 330,000.00   | 03/31/2022 | 330,000.00        | 10,000.00         | 38.15%         |
| Mint Julep Express | 1.00     | 226,000.00        | 226,000.00 | 230,000.00   | 03/31/2022 | 230,000.00        | 4,000.00          | 26.59%         |
| ● Quarter Horse    |          | <b>52,000.00</b>  |            |              |            | <b>70,000.00</b>  | <b>18,000.00</b>  | <b>8.09%</b>   |
| Optimum Eloise     | 1.00     | 52,000.00         | 52,000.00  | 70,000.00    | 03/31/2022 | 70,000.00         | 18,000.00         | 8.09%          |
| <b>● Texas</b>     |          | <b>228,000.00</b> |            |              |            | <b>235,000.00</b> | <b>7,000.00</b>   | <b>27.17%</b>  |
| ● Thoroughbred     |          | <b>115,000.00</b> |            |              |            | <b>110,000.00</b> | <b>(5,000.00)</b> | <b>12.72%</b>  |
| Electric Sparky    | 1.00     | 115,000.00        | 115,000.00 | 110,000.00   | 03/31/2022 | 110,000.00        | (5,000.00)        | 12.72%         |
| ● Quarter Horse    |          | <b>113,000.00</b> |            |              |            | <b>125,000.00</b> | <b>12,000.00</b>  | <b>14.45%</b>  |
| Triple Barrel      | 1.00     | 45,000.00         | -          | 55,000.00    | 03/31/2022 | 55,000.00         | 10,000.00         | 6.36%          |
| Zippy Todd         | 1.00     | 68,000.00         | 68,000.00  | 70,000.00    | 03/31/2022 | 70,000.00         | 2,000.00          | 8.09%          |
| <b>Total</b>       |          | <b>826,000.00</b> |            |              |            | <b>865,000.00</b> | <b>39,000.00</b>  | <b>100.00%</b> |

# Reporting in practice: Financial tracking of passion assets.



PROFIT COMPARISON BY HORSE  
Rosetree Stables LLC  
1/1/2020 to 1/31/2020

|  | Optimum Eloise | Triple Barrel | Zippy Todd  | Total       |
|--|----------------|---------------|-------------|-------------|
| 50000 EXPENSES                           |                |               |             |             |
| 59000 .....Equine Expenses               |                |               |             |             |
| 59010 .....Operational Expenses          |                |               |             |             |
| 59012 .....Business Licenses and Permits | 0.00           | 0.00          | 10,000.00   | 10,000.00   |
| .....Total Operational Expenses          | 0.00           | 0.00          | 10,000.00   | 10,000.00   |
| 59030 .....Stable Expenses               |                |               |             |             |
| 59031 .....Boarding Fees                 | 250.00         | 3,000.00      | 5,000.00    | 8,250.00    |
| 59032 .....Grooming Fees                 | 150.00         | 500.00        | 2,000.00    | 2,650.00    |
| 59033 .....Shodding Fees                 | 300.00         | 1,100.00      | 1,000.00    | 2,400.00    |
| 59034 .....Training Fees                 | 5,000.00       | 15,000.00     | 20,000.00   | 40,000.00   |
| 59035 .....Veterinary Fees               | 300.00         | 400.00        | 1,000.00    | 1,700.00    |
| 59036 .....Stud Fees                     | 0.00           | 10,000.00     | 0.00        | 10,000.00   |
| .....Total Stable Expenses               | 6,000.00       | 30,000.00     | 29,000.00   | 65,000.00   |
| 59050 .....Racing Expenses               |                |               |             |             |
| 59051 .....Jockey Fees                   | 15,000.00      | 5,000.00      | 10,000.00   | 30,000.00   |
| 59052 .....Race Win Commissions Trainer  | 0.00           | 0.00          | 3,000.00    | 3,000.00    |
| 59053 .....Vanning & Hauling             | 4,000.00       | 10,000.00     | 8,000.00    | 22,000.00   |
| .....Total Racing Expenses               | 19,000.00      | 15,000.00     | 21,000.00   | 55,000.00   |
| .....Total Equine Expenses               | 25,000.00      | 45,000.00     | 60,000.00   | 130,000.00  |
| Total EXPENSES                           | 25,000.00      | 45,000.00     | 60,000.00   | 130,000.00  |
| Net Income                               | (25,000.00)    | (15,000.00)   | (27,750.00) | (67,750.00) |

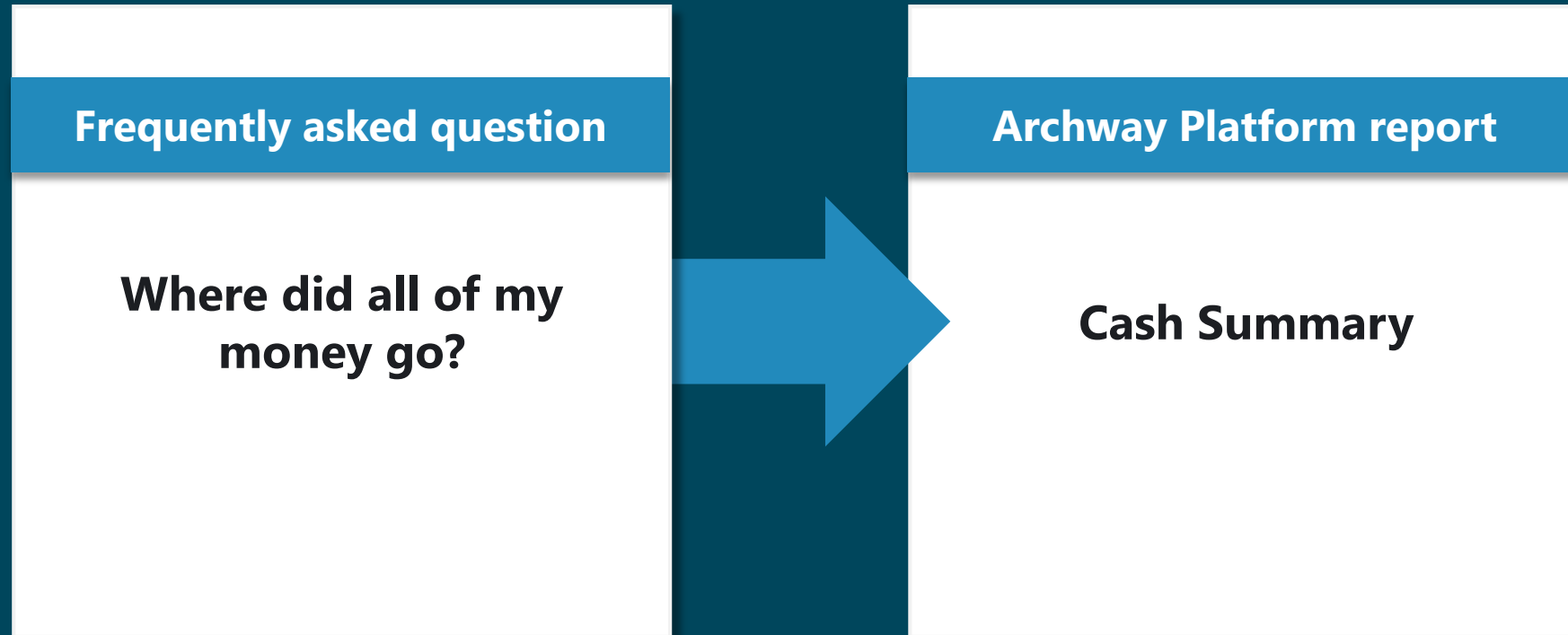


INCOME STATEMENT  
Rosetree Stables LLC  
For the Period 1/1/2020 to 1/31/2020

|                                     | 1/1/2020 to 1/31/2020 |
|-------------------------------------|-----------------------|
| 40000 INCOME                        |                       |
| 45000 Rosetree Stables              |                       |
| 45100 Purses Earned                 |                       |
| 45100.TB Triple Barrel              | \$30,000.00           |
| 45100.ZT Zippy Todd                 | \$32,250.00           |
| Total Purses Earned                 | \$62,250.00           |
| Total Rosetree Stables              | \$62,250.00           |
| Total INCOME                        | \$62,250.00           |
| 50000 EXPENSES                      |                       |
| 59000 Equine Expenses               |                       |
| 59010 Operational Expenses          |                       |
| 59012 Business Licenses and Permits | \$10,000.00           |
| 59012.ZT Zippy Todd                 | \$10,000.00           |
| 59030 Stable Expenses               |                       |
| 59031 Boarding Fees                 |                       |
| 59031.OE Optimum Eloise             | \$250.00              |
| 59031.TB Triple Barrel              | \$3,000.00            |
| 59031.ZT Zippy Todd                 | \$5,000.00            |
| Total Boarding Fees                 | \$8,250.00            |
| 59032 Grooming Fees                 |                       |
| 59032.OE Optimum Eloise             | \$150.00              |
| 59032.TB Triple Barrel              | \$500.00              |
| 59032.ZT Zippy Todd                 | \$2,000.00            |
| Total Grooming Fees                 | \$2,650.00            |
| 59033 Shodding Fees                 |                       |
| 59033.OE Optimum Eloise             | \$300.00              |
| 59033.TB Triple Barrel              | \$1,100.00            |
| 59033.ZT Zippy Todd                 | \$1,000.00            |
| Total Shodding Fees                 | \$2,400.00            |
| 59034 Training Fees                 |                       |
| 59034.OE Optimum Eloise             | \$5,000.00            |
| 59034.TB Triple Barrel              | \$15,000.00           |
| 59034.ZT Zippy Todd                 | \$20,000.00           |
| Total Training Fees                 | \$40,000.00           |



# Reporting in practice: A summary of available cash.



# Reporting in practice: A summary of available cash.

Spending Summary

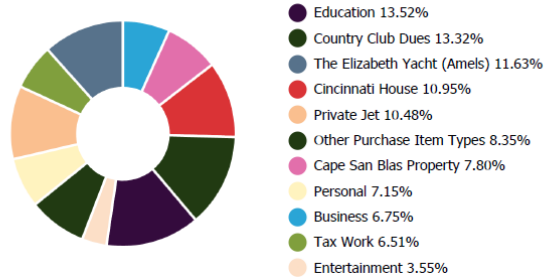
Cathie Roberts

For the period: 10/1/2023 to 12/31/2023

## Cash Activity 10/1/2023 to 12/31/2023

|                               |                 |                   |
|-------------------------------|-----------------|-------------------|
| <b>Beginning Cash Balance</b> |                 | <b>680,714.36</b> |
| Purchases                     |                 | (7,776.00)        |
| Sales                         |                 | 25,000.00         |
| Dividends                     |                 | 128.00            |
| Interest                      |                 | 477.36            |
| Calls                         |                 | (1,545.00)        |
| Distributions                 |                 | 1,029.00          |
| Expenses                      | <u>Open</u>     | <u>Paid</u>       |
| Education                     | -               | (406.05)          |
| Country Club Dues             | 445.35          | (400.00)          |
| The Elizabeth Yacht (Amels)   | -               | (349.33)          |
| Cincinnati House              | -               | (328.78)          |
| Private Jet                   | 522.36          | (314.76)          |
| Other Purchase Item Types     | -               | (250.76)          |
| Cape San Blas Property        | -               | (234.22)          |
| Personal                      | -               | (214.65)          |
| Business                      | -               | (202.64)          |
| Tax Work                      | 185.65          | (195.65)          |
| Entertainment                 | -               | (106.54)          |
| <b>Total:</b>                 | <b>1,153.36</b> | <b>(3,003.38)</b> |
| Other Additions               |                 | 28,003.38         |
| Other Subtractions            |                 | (28,003.38)       |
| <b>Ending Cash Balance</b>    |                 | <b>695,024.34</b> |

## Expenses



## Top 5 Vendors

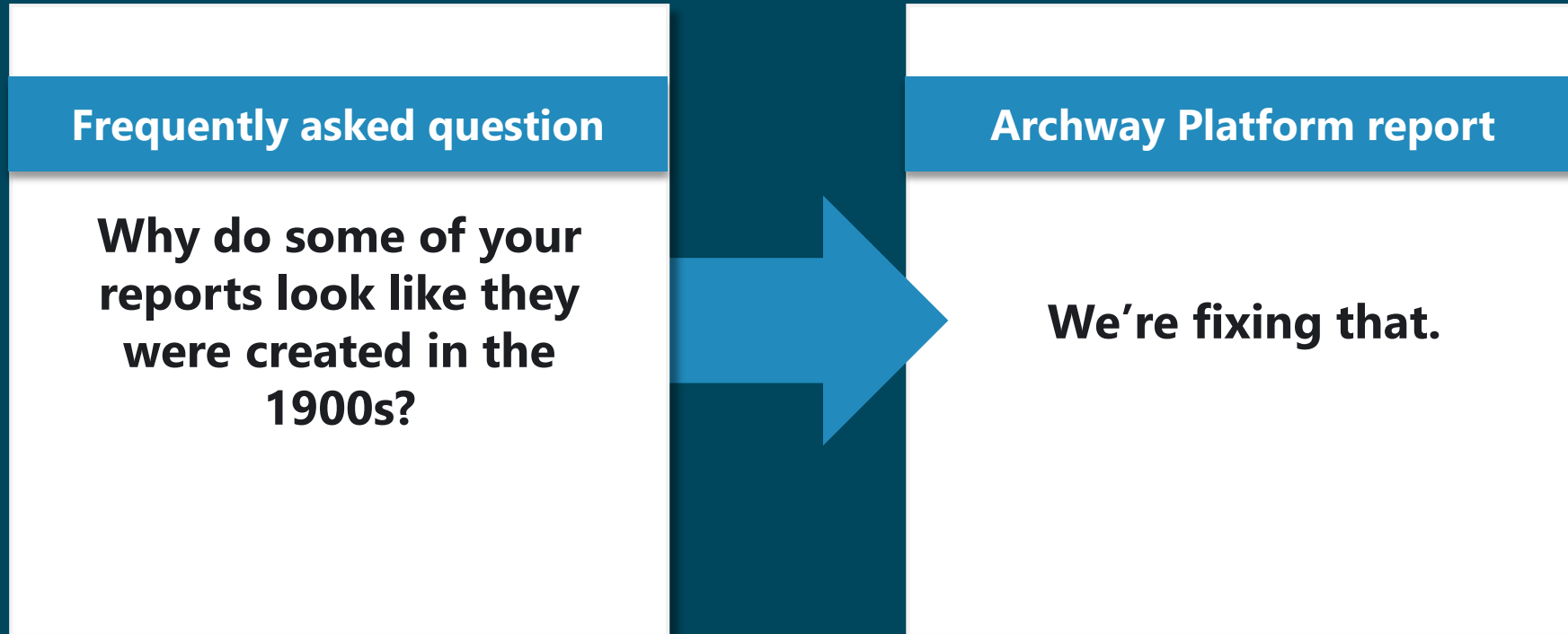


| Vendor                  | Period          |          | 12 Month Average |
|-------------------------|-----------------|----------|------------------|
|                         | Amount Paid     | Pmts     | Amount Paid      |
| Colby Lopez             | 406.05          | 1        | 134.67           |
| Bushwood Country Club   | 400.00          | 1        | 397.02           |
| Duke Energy             | 378.78          | 2        | 144.29           |
| Steel Beams Photography | 349.33          | 1        | 232.83           |
| EPIC Fuels              | 289.76          | 1        | 456.81           |
| <b>Total</b>            | <b>1,823.92</b> | <b>6</b> | <b>1,365.62</b>  |

## Optional inserts:

- Expense Chart
- Expense Trend
- Expense Trend (%)
- Top 5 Expenses
- Top 5 Vendors

# Reporting in practice: A new report style concept.



# Reporting in practice: A new report style concept.

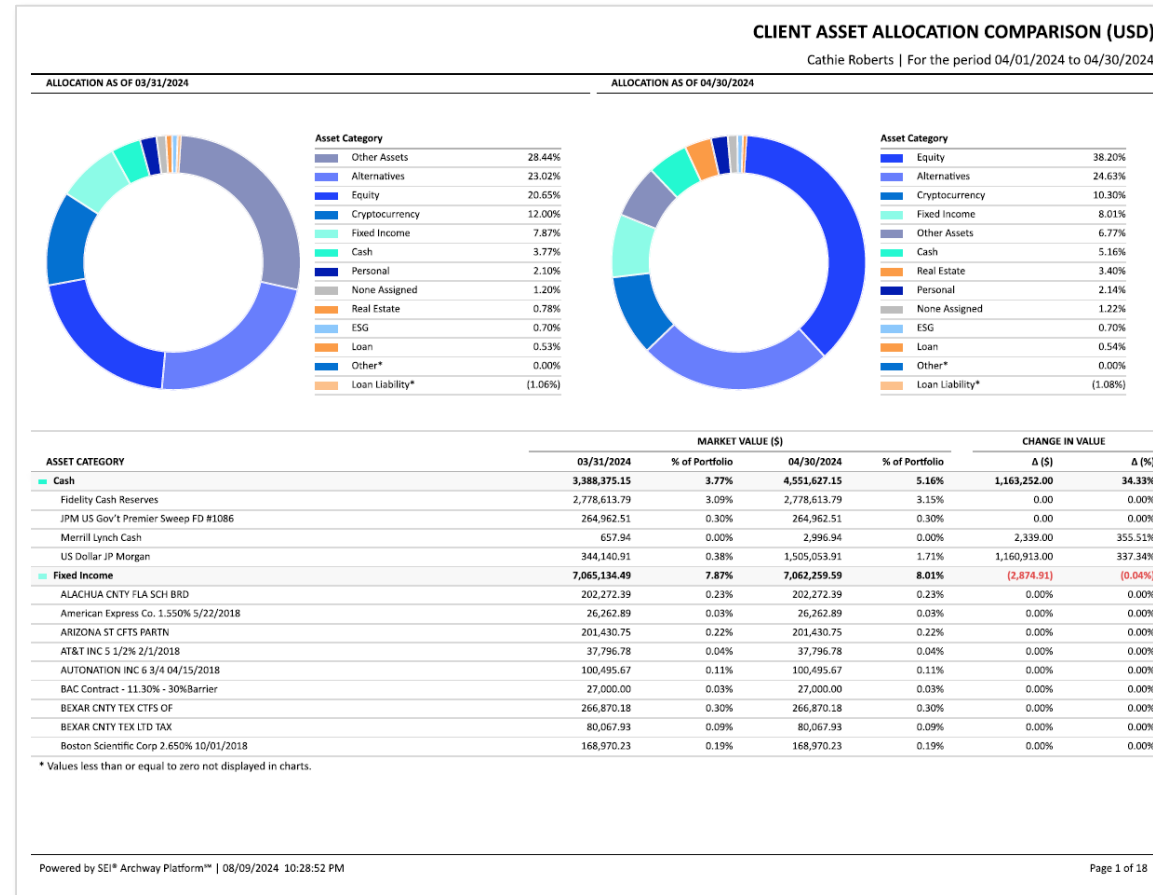
SEI is taking a **client-centric approach** to enhanced reporting in the Archway Platform.

## Client insights:

- **Consistency:** With 250+ generally available reports introduced since 2002—over various periods of report designs and standards—it is important to reestablish consistency across report attributes and features for a fluid reporting experience.
- **Elegance:** The Archway Platform reports should have a modern, premiere aesthetic to match their modern, premier reporting logic, function, and flexibility.
- **Usability:** Reports that are attractive but fail to convey key insights lack usability, which is a core tenet of the Archway Platform reporting suite.
- **Innovation:** A more aesthetically pleasing reporting suite represents a single work stream of our overarching enhanced reporting and analysis product strategy which focuses on improving the overall reporting experience in the Archway Platform.



# Reporting in practice: A new report style concept.



The above report represents a concept prototype and is subject to change based on feedback, research, and testing.



# Reporting in practice: A new report style concept.

| CLIENT PERFORMANCE REVIEW BY SECURITY CLASS (USD)                      |                   |            |                            |         |         |          |         |      |       |         |                |
|--|-------------------|------------|----------------------------|---------|---------|----------|---------|------|-------|---------|----------------|
| Bennett Payne   For the period 06/01/2013 to 06/30/2013                |                   |            |                            |         |         |          |         |      |       |         |                |
| Broad Asset Category<br>Asset Category                                 | MARKET VALUE (\$) |            | TIME WEIGHTED TOTAL RETURN |         |         |          |         |      |       |         |                |
|  | 05/31/2013        | 06/30/2013 | Period                     | QTD     | YTD     | 1 YR     | 3 YR    | 5 YR | 10 YR | ITD     | Inception Date |
| Cash & Equivalents   | 3,373             | 348,542    | 1.50%                      | -       | -       | -        | -       | -    | -     | 3.02%   | 05/09/2013     |
| Vanguard Money Market Reserves   |                   |            | 8.06%                      | -       | -       | -        | -       | -    | -     | 16.02%  |                |
| Domestic Equity  | 3,373             | 348,542    | 1.50%                      | -       | -       | -        | -       | -    | -     | 3.02%   | 05/09/2013     |
| Special Blend 1a   |                   |            | 1.95%                      | -       | -       | -        | -       | -    | -     | 5.03%   |                |
| FCASH - FIDELITY CASH RESERVES   | 3,373             | 348,542    | 1.50%                      | -       | -       | -        | -       | -    | -     | 3.02%   | 05/09/2013     |
| Debt   | 1,626,681         | 1,609,737  | (0.95%)                    | (0.95%) | (1.15%) | 0.68%    | 0.22%   | -    | -     | 0.19%   | 01/06/2010     |
| Vanguard Total Bond Market Index                                       |                   |            | (1.84%)                    | (3.00%) | (3.79%) | (3.87%)  | (0.12%) | -    | -     | 0.74%   |                |
| Fixed Income Securities  | 1,626,681         | 72,743     | (0.95%)                    | (0.95%) | (1.15%) | 0.68%    | 0.22%   | -    | -     | 0.19%   | 01/06/2010     |
| Vanguard Total Bond Market Index                                       |                   |            | (1.84%)                    | (3.00%) | (3.79%) | (3.87%)  | (0.12%) | -    | -     | 0.74%   |                |
| 088006GF2 - BEVERLY HILLS CALIF PUBFING A LEASE REV 5.248%Due 06-01-21 | 75,412            | 72,743     | (3.54%)                    | (2.27%) | (2.26%) | 5.32%    | 1.74%   | -    | -     | 1.51%   | 01/12/2010     |
| 128041bt6 - CALABASAS CALIF 3.875%20                                   | 68,803            | 67,705     | (1.60%)                    | (2.47%) | (2.96%) | (3.83%)  | (1.29%) | -    | -     | (1.12%) | 01/10/2010     |
| 13063a5c4 - CALIFORNIA ST 5.45%DUED04/01/15                            | 48,820            | 48,348     | (0.97%)                    | (1.80%) | (2.18%) | 4.11%    | 1.35%   | -    | -     | 0.77%   | 01/10/2010     |
| 13063a5f7 - CALIFORNIA ST 5.65 %DUED04/01/39                           | 245,000           | 245,000    | 0.46%                      | 1.39%   | 1.59%   | (1.62%)  | (0.54%) | -    | -     | (0.01%) | 01/06/2010     |
| 13066esd6 - CALIFORNIA ST DEPT WTRRES WTR REV 5.000% Due 12-01-20      | 119,220           | 118,383    | (0.70%)                    | (1.35%) | (2.14%) | 6.27%    | 2.05%   | -    | -     | 1.24%   | 01/12/2010     |
| 13066etb9 - CALIFORNIA ST DEPT WTRRES WTR REV 5.000% Due 12-01-20      | 73,282            | 72,767     | (0.70%)                    | (1.25%) | (2.03%) | 8.39%    | 2.72%   | -    | -     | 1.26%   | 01/29/2010     |
| 21969pb12 - CORONA CALIF PUB FINGAUTH LEASE REV 4.650% Due09-01-13     | 35,322            | 35,222     | (0.28%)                    | (0.93%) | (1.97%) | (6.12%)  | (2.08%) | -    | -     | (1.89%) | 01/29/2010     |
| 364760AK4 - GAP INC 5.95% 21   | 53,403            | 50,877     | (4.73%)                    | (3.24%) | (3.32%) | 8.82%    | 2.85%   | -    | -     | 2.87%   | 01/12/2010     |
| 38143UPF2 - GOLDMAN SACHS FLT 2017                                     | 97,881            | 97,880     | 0.00%                      | (0.57%) | 0.91%   | (0.13%)  | (0.04%) | -    | -     | (0.04%) | 01/21/2010     |
| 544389V71 - LOS ANGELES CALIF CMNTYREDEV TAX ALLOC                     | 28,318            | 28,308     | (0.03%)                    | (0.40%) | (0.87%) | 5.09%    | 1.67%   | -    | -     | 1.09%   | 01/10/2010     |
| 54438CDQ2 - LOS ANGELES CALI 5.03% Due8-01-18                          | 95,976            | 95,247     | (0.76%)                    | (0.42%) | (0.97%) | (2.62%)  | (0.88%) | -    | -     | (0.77%) | 01/29/2010     |
| 544587NA2 - LOS ANGELES CALI 5.68% DUE08/01/2016                       | 54,651            | 54,263     | (0.71%)                    | (1.42%) | (1.93%) | 5.26%    | 1.72%   | -    | -     | 1.49%   | 01/12/2010     |
| 544644pn1 - LOS ANGELES CALIF UNI SCHDIST                              | 65,237            | 65,000     | (0.36%)                    | (1.22%) | (2.40%) | (10.91%) | (3.77%) | -    | -     | (2.68%) | 01/29/2010     |
| 613741AG2 - MONTGOMERY CNTY3.21%Due 06-01-17                           | 79,948            | 78,889     | (1.07%)                    | (1.95%) | (2.03%) | 4.12%    | 1.35%   | -    | -     | 1.18%   | 01/21/2010     |
| 697379T54 - PALO ALTO CALIF 5.162%22                                   | 69,421            | 66,637     | (4.01%)                    | (3.93%) | (4.01%) | 7.01%    | 2.28%   | -    | -     | 1.99%   | 01/20/2010     |

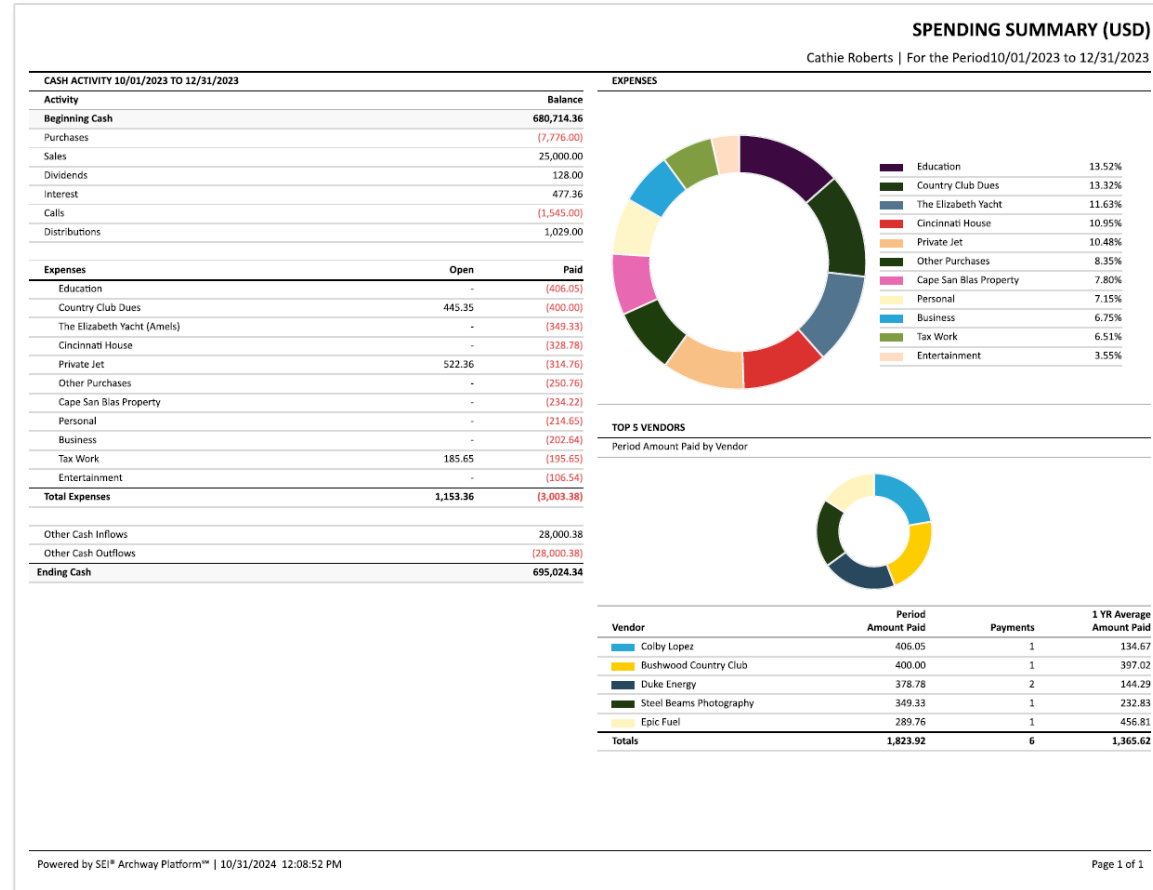
3Year, 5Year, 10Year, ITD Returns Annualized | The italicized Inception to Date values are not annualized, as the Inception to Date period is less than one year. | <sup>b</sup> Data for ITD return begins on a later date than the Inception Date

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The above report represents a concept prototype and is subject to change based on feedback, research, and testing.



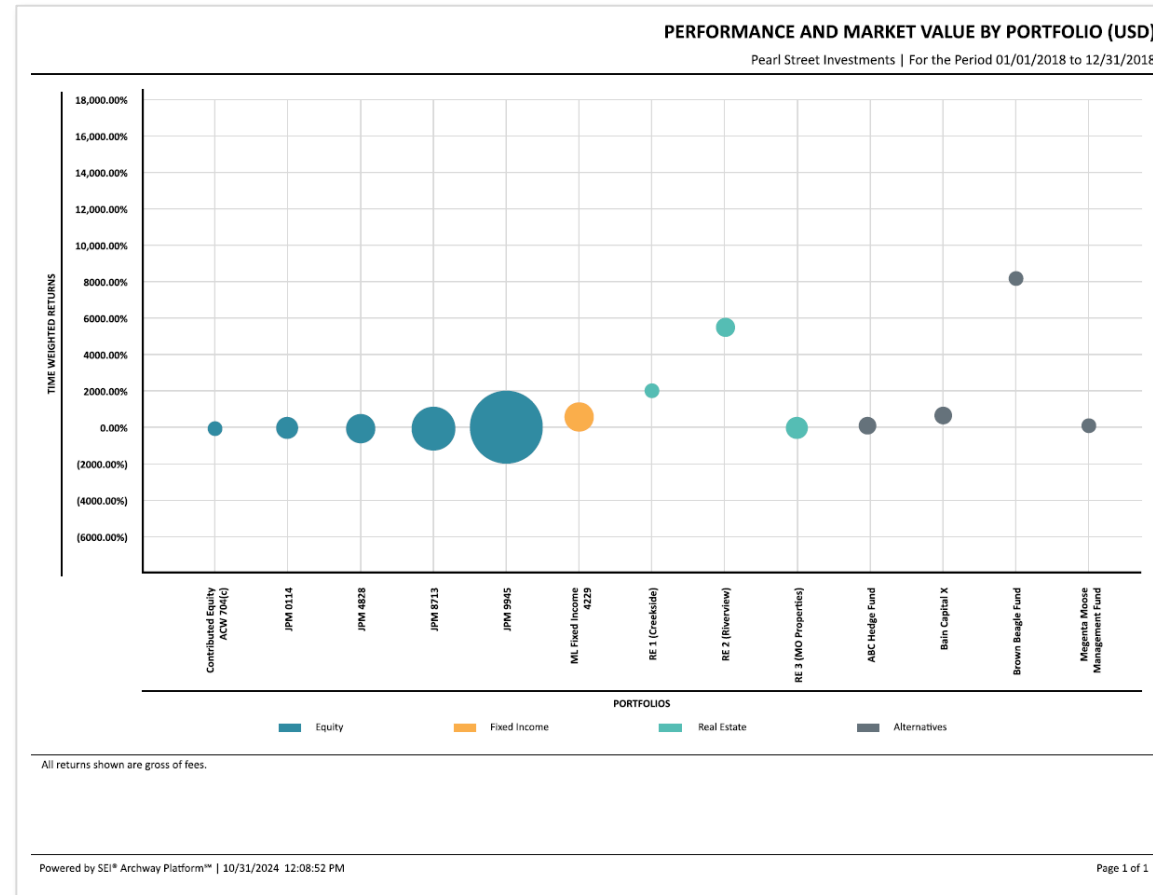
# Reporting in practice: A new report style concept.



The above report represents a concept prototype and is subject to change based on feedback, research, and testing.



# Reporting in practice: A new report style concept.



The above report represents a concept prototype and is subject to change based on feedback, research, and testing.





**Mastering report creation—and automating it, too.**  
**Additional resources.**



**immersion 2024**

## **Additional resources: Documentation.**

### **Immersion Connect Video Report Batching & Scheduling**

<https://archway-technology-partners.helpdocsonline.com/immersion-connect>

### **Batching & Scheduling Overview**

<https://archway-technology-partners.helpdocsonline.com/batchingschedoverview>

### **Batching & Scheduling FAQ**

<https://archway-technology-partners.helpdocsonline.com/batchingfaq>

### **Add a Report Batch**

<https://archway-technology-partners.helpdocsonline.com/reportbatch>

### **Run an Existing Batch**

<https://archway-technology-partners.helpdocsonline.com/runbatch>



## Additional resources: Immersion session materials.



Access the Immersion session materials  
[www.seic.com/2024imm](http://www.seic.com/2024imm)

## Additional resources: How to stay in touch.



Connect with your  
**Client Service team in Nashville**



Contact support at  
**[awsupport@seic.com](mailto:awsupport@seic.com)**

**ARCHWAY PLATFORM**

**Questions.**



**immersion 2024**

**Where to next.**



**Conference conclusion**  
@ 11:45am